

FOR IMMEDIATE RELEASE

TWO-ADVISOR TEAM JOINS NEW STIFEL OFFICE IN SYRACUSE, NEW YORK

ST. LOUIS, June 20, 2018 – Stifel Financial Corp. (NYSE: SF) today announced that the team of Mark Demo and Raymond Patraw, AAMS® has joined the firm's broker-dealer subsidiary, Stifel, Nicolaus & Company, Incorporated, in a new Private Client Group office in Syracuse, New York. It is Stifel's 12th office in the state of New York.

The team has more than 39 years of investment industry experience and comes to Stifel from Wells Fargo Advisors, where they were responsible for more than \$230 million in client assets.

"We are very excited to have one of the area's most well-respected wealth management partnerships join our new Syracuse branch," said Randy Powers, Branch Manager. "Stifel is highly focused on the client first, and I believe that message resonates nicely with the advisor community in Upstate New York. Since 2014, we've opened offices in Rochester, Skaneateles, and now Syracuse. We plan to open offices from Buffalo to Albany."

Stifel's Syracuse office is located at 5784 Widewaters Parkway and can be reached by calling (315) 800-4137 or (833) 791-8089.

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; Century Securities Associates, Inc.; and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at www.stifel.com.

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