

WE ARE PLEASED TO ANNOUNCE

we have changed our name from Legg Mason Investment Counsel to:



Our new name refers to the year our company's legacy firm, Scudder, Stevens and Clark, pioneered the Investment Counsel industry. Our founder, Theodore Scudder, and his partners created a firm based upon the idea that investment advice should be a service reflecting each client's specific objectives, as opposed to a mere offering of products. At the time, investment offerings were proliferating, speculation was rampant and unbiased advice was considered an innovation. With a commitment to always putting our clients' interests before our own, investment counsel became the cornerstone of our firm's philosophy. Our new name, 1919 Investment Counsel, acknowledges the past century and reflects our pledge to provide clear, thoughtful and relevant insight based upon individual client objectives.

Although we are changing our name, our firm will continue to operate as it has in the past. Most importantly, your team will remain the same and continues to be committed to helping you pursue your financial goals. When contacting us, email addresses are now @1919ic.com. All other contact information remains unchanged.

Please find us online at www.1919ic.com.

1919 Investment Counsel consists of 1919 Investment Counsel & Trust Co., N.A. and 1919 Investment Counsel, LLC became affiliated with Stifel Financial Corp. on November 7, 2014.