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STIFEL HIRES SENIOR ENERGY INVESTMENT BANKING TEAM; ENHANCING STRONG NATURAL RESOURCES FRANCHISE

ST. LOUIS, September 7, 2016 – Stifel Financial Corp. (NYSE: SF) today announced three senior hires in its Investment Banking Group. Chris Gibson and Sameer Parasnis have joined Stifel as Managing Directors, and Chris Steddum has joined as a Director. A total of seven professionals joined Stifel’s Energy Banking Group in Houston, Texas. The hiring of this team enhances Stifel’s Energy and Natural Resources franchise, which includes Midstream and Master Limited Partnerships (MLPs), Exploration and Production, Oilfield Services, and Metals and Mining.

Over the last decade, Stifel’s Energy and Natural Resources practice has completed more than 70 mergers and acquisitions (M&A) transactions representing approximately \$29 billion in aggregate transaction value and more than 500 capital markets transactions representing over \$75 billion in aggregate transaction value.

“The addition of Chris, Sameer, and team represents a continued investment in our investment banking franchise. We have long viewed the energy sector as one with tremendous opportunity throughout market cycles and are fortunate to have hired an established team that has worked together successfully for several years,” said Brad Raymond, Head of Investment Banking at Stifel. “The team’s proven track record as trusted advisors to corporate executives, financial sponsors, and corporate boards will be a natural complement to our existing platform.”

“We look forward to continuing to work with clients across the energy industry to provide them best-in-class service. Stifel provides a platform for us to serve our clients with broad advisory and capital-raising capabilities,” said Chris Gibson.

Mr. Gibson brings more than 20 years of energy investment banking experience to Stifel. He spent the previous three years as Head of the U.S. Energy group at GMP Securities. Prior to GMP, he spent the previous seven years as Managing Director at Canaccord Genuity, where he was instrumental in establishing and running its U.S. energy practice. The preceding 13 years of Mr. Gibson’s career were in energy corporate finance, the last 11 of which were for investment and merchant banking firms, including Banc of America Securities, an energy investment affiliate of Jefferies Capital Partners, and RBC Capital Markets. Throughout his career, he has been involved in numerous public and private debt, equity, and M&A transactions across the energy sector.

Mr. Parasnis has 18 years’ experience advising clients on capital markets transactions and strategic M&A across the energy spectrum. Prior to Stifel, he was a Managing Director at GMP Securities after working as a Director in Credit Suisse’s Houston office. Mr. Parasnis began his investment banking career at Citi and has worked on a variety of transactions with an aggregate value in excess of \$100 billion during his career. Prior to investment banking, he began his career at Reliance Industries of India.

Mr. Steddum joins Stifel after serving as a Director at GMP Securities and prior to that as a Vice President at Credit Suisse. Throughout his career in banking, Chris has developed extensive experience advising energy clients on capital markets transactions and strategic M&A in the upstream, midstream, downstream, and oilfield services sectors.

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Century Securities Associates, Inc., and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's web site at www.stifel.com.

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