

FOR IMMEDIATE RELEASE**Stifel Fixed Income Capital Markets Expands Its Investment Grade Team;
Recognized as the No. 1-Ranked Investment-Grade Dealer in Quality of Service**

ST. LOUIS, October 28, 2016 – Stifel Financial Corp. (NYSE: SF) today announced the addition of Michael Cattano to their Investment Grade Group of Fixed Income Capital Markets as part of the firm’s continued expansion of the institutional fixed income franchise. He will partner with Allen Oppici to lead the firm’s investment-grade corporate bond trading desk.

“We are very excited to have Mike join our talented team in the Investment Grade Group,” said Eric Needleman, Head of Fixed Income Capital Markets. “Mike’s experience and strong client relationships across various credit products strengthens our trading desk and will be instrumental to our global growth initiatives in the Investment Grade Group. His hiring is another sign of Stifel’s commitment to invest in our fixed income platform and to provide best execution for our clients.”

Mr. Cattano joins Stifel from Bank of America Merrill Lynch, bringing more than 25 years of experience in corporate credit trading and managing businesses in both London and New York. He spent the majority of his career at Lehman Brothers and Barclays Capital in their U.S. and European credit operations. More recently, Mr. Cattano ran the Emerging Markets Corporate Credit Trading Group at Barclays before assuming the same role at Bank of America Merrill Lynch in 2014. He spent the first seven years trading secondary private placements and Eurobonds at JPMorgan. Mr. Cattano holds a B.A. in Economics from Bucknell University.

Stifel’s Fixed Income Capital Markets platform is comprised of more than 450 individuals in New York and Europe, including institutional sales professionals in more than 40 offices globally and 40 sales, trading, and desk analyst professionals in the Investment Grade Group.

Greenwich Associates recently published their U.S. Investment Grade Credit study, which shows that significantly more buy-side accounts rank Stifel as one of their important trading counterparties and the firm ranks 1st in quality of service among its mid-tier non-bulge bracket peers.

“We are very proud of the Greenwich results, as they are based on feedback from our buy-side clients,” said Jon Walker, Head of Investment Grade Sales. “The No. 1 ranking underscores the positive momentum we have with our institutional clients in the Investment Grade Group. The recognition of the Stifel brand and our tremendous growth over the past few years across the fixed income business has positioned the firm to provide valuable ideas to our clients.”

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel’s broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; Century Securities Associates, Inc.; and Eaton Partners, LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company’s broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit www.stifel.com.

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