

Please rank the top three items by order of importance and mark a "1, 2, or 3" beside each.

 Retirement planning (Are you on track to retire?)	
 Your investing behavior	
 Estate planning; establishing a will or a trust	
 Retirement income analysis and timeline	
 Life insurance to cover loss of income for all wage earners	
Long-term care insurance (Is it a fit for your family?)	
 Risk analysis of all investments (stock-to-bond ratio)	
Simplification; asset consolidation	
Relationship established with a skilled tax professional	
Paying off your mortgage (Does it make sense for you?)	
Having competitive first and/or second mortgage interest rate(s)	
3-6 months of living expenses in savings account	
Maximize tax savings (IRA, Roth IRA, 401(k), 403(b), etc.)	
Evaluate family budget; perform cash flow analysis	STIFEL
Purchase of home	SIIFEL
 Credit card debt free	Ann Marie Tyrrell, CFP
 Student loan debt free	Associate Vice President/Investment
 Charitable gifting	tyrrella@stifel.con (530) 244-7199 (866) 950-5524 toll-fre
College/custodian savings account(s)	1255 East Street, Suite 100 Redding, California 9600 Stifel, Nicolaus & Company, Incorporate Member SIPC & NYSE www.stifel.cor



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 IRA beneficiary review (Stretch IRA strategy)	
Retirement income plan established	
Retirement income analysis and timeline	
 Risk analysis of all investments (stock-to-bond ratio)	
 Simplification; asset consolidation	
 Home paid off (rental property)	
 Competitive first and/or second mortgage interest rate(s)	
 Estate plan complete/updated	
 Long-term care insurance (Is it a fit for your family?)	
 Strategies in place designed to ensure your money outlives you	
 Competitive rate for Medicare supplemental insurance	
 "Digital" estate plan	
 Account transaction release to family member(s)	
 Assets allocated for income, growth, and preservation	
 Debt free	
 Social Security claiming strategies	
 Charitable gifting	
 Gifting to children/grandchildren	
 Endowment funding	
Post-career lifestyle (travel hobbies social activities)	



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