

# FOCUS EXCELLENCE RESULTS

*The power  
of our people  
and platform*

Stifel Investment Banking provides strategic advisory services to our clients in the United States, Canada, Europe, Asia, Israel, and Latin America that include initiating, structuring, and negotiating mergers, acquisitions, and divestitures as well as providing fairness opinions, valuation, and restructuring services. We raise public and private debt and equity for our clients through our institutional and retail brokerage network. Stifel also has a dedicated financial sponsors coverage team, maintaining regular dialogue and deal flow with private equity firms focused on Stifel's core industry groups. Stifel clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The combination of a full-service product offering and over 600 bankers' deep domain and product expertise allows us to provide solutions that meet the evolving needs of our clients.

# STIFEL | Investment Banking

## ***A Premier Investment Bank***

**#1**

IN TOTAL NUMBER OF  
MANAGED EQUITY DEALS  
UNDER \$1 BILLION IN  
MARKET CAP<sup>1</sup>

**#3**

IN TOTAL NUMBER OF  
MANAGED VENTURE  
CAPITAL-BACKED IPOs<sup>2</sup>

**#1**

IN TOTAL NUMBER OF  
M&A DEALS UNDER  
\$1 BILLION<sup>3</sup>

### **Our Capabilities Include:**

- Debt Capital Markets
- Equity Capital Markets
- Financial Sponsors Coverage
- Fund Placement
- Mergers & Acquisitions
- Private Capital Markets
- Restructuring
- Shareholder Advisory & Activism
- SPAC Advisory
- UK Corporate Broking

### **Deep Domain Expertise:**

- Consumer & Retail
- Diversified Industries
- Energy & Natural Resources
- Financial Institutions
- Healthcare
- Metals & Mining
- Real Estate, Gaming & Leisure
- Technology

<sup>1</sup> Dealogic. Rank-eligible SEC-registered IPOs and follow-on offerings since 2010 as of 12/30/22.

<sup>2</sup> Dealogic. Venture-backed IPOs ranking since 2005 as of 12/30/22.

<sup>3</sup> M&A Analytics as of 12/30/22.

# Notable Transactions

<p>\$197,700,000</p>  <p>Block Trade Joint Bookrunning Manager January 2023</p>	<p>\$154,428,600</p>  <p>Initial Public Offering Joint Bookrunning Manager January 2023</p>	<p>THINGS REMEMBERED <i>your gifts made personal.</i> a subsidiary of </p> <p>Sale of E-commerce Assets to </p> <p>Advisor to Seller January 2023</p>	<p>\$300,000,000</p>  <p>Has Acquired </p> <p>Advisor to Buyer December 2022</p>	<p> DETECTION</p> <p>Has Sold Certain Assets to </p> <p>Advisor to Seller December 2022</p>	<p> Bioassay Bioanalytical Contract Laboratory</p> <p>Has Been Acquired by </p> <p>Advisor to Seller December 2022</p>	<p>\$115,799,748</p>  <p>Registered Direct &amp; PIPE Joint Bookrunner Joint Placement Agent December 2022</p>	<p>\$300,375,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager December 2022</p>
<p> UNIVERSAL MEDICAL SUPPLY INTERNATIONAL a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller December 2022</p>	<p>\$44,664,988</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager November 2022</p>	<p>\$62,000,000</p>  <p>Follow-on Offering Joint Bookrunning Manager November 2022</p>	<p>\$724,400,000</p>  <p>Has Acquired </p> <p>Advisor to Buyer November 2022</p>	<p>\$173,200,000</p>  <p>Block Trade Joint Bookrunning Manager November 2022</p>	<p> LOGISTICS</p> <p>Has Been Acquired by </p> <p>Advisor to Seller November 2022</p>	<p>\$850,000,000</p>  <p>Has Merged with  ACQUISITION LP II Financial and Capital Markets Advisor November 2022</p>	<p>£62,000,000</p>  <p>Convertible Bond &amp; Follow-on Offering Sole Bookrunner Sole Placement Agent Sole Broker and Nomad October 2022</p>
<p>\$115,000,000</p>  <p>Follow-on Offering Joint Bookrunning Manager October 2022</p>	<p> The nexus of knowledge</p> <p>Has Been Acquired by </p> <p>Advisor to Seller October 2022</p>	<p> LABELS &amp; PACKAGING a portfolio company of Morgan Stanley CAPITAL PARTNERS</p> <p>Has Acquired </p> <p>Advisor to Buyer October 2022</p>	<p>€120,000,000</p>  a portfolio company of  CAPITAL Solutions <p>Has Been Acquired by </p> <p>Advisor to Seller October 2022</p>	<p> a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller September 2022</p>	<p> a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller September 2022</p>	<p>\$69,750,000</p>  a portfolio company of  <p>Follow-on Offering Joint Bookrunning Manager September 2022</p>	<p> a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller August 2022</p>
<p>\$550,000,000</p>  LIVE FIT <p>Has Received a Minority Investment from </p> <p>Advisor to Seller August 2022</p>	<p>\$120,081,000</p>  <p>Has Been Acquired by </p> <p>Advisor to Seller July 2022</p>	<p> message to market</p> <p>Has Been Acquired by </p> <p>Advisor to Seller July 2022</p>	<p></p> <p>Has Been Acquired by </p> <p>Advisor to Seller June 2022</p>	<p>\$287,500,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager June 2022</p>	<p> CONSTRUCTION</p> <p>Has Been Acquired by </p> <p>Advisor to Seller June 2022</p>	<p>\$850,000,000</p>  a portfolio company of  <p>Senior Secured Credit Facilities Joint Lead Arranger June 2022</p>	<p> a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to OpenGate June 2022</p>
<p>\$138,600,000</p>  REAL ESTATE FINANCE TRUST <p>Follow-on Offering Joint Bookrunning Manager June 2022</p>	<p>\$500,000,000</p>  PRIVATE EQUITY Fund II <p>Tech-Enabled Pharma Services Fund Placement May 2022</p>	<p> Cities Business a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller May 2022</p>	<p></p> <p>Has Been Acquired by </p> <p>Advisor to Seller May 2022</p>	<p> NEEDLE ARTS a portfolio company of </p> <p>Has Sold Handi Quilter to </p> <p>Advisor to Seller May 2022</p>	<p>\$32,600,000,000</p>  RECOVERY DISCOVER RECOVER <p>Has Combined with </p> <p>Advisor to Seller May 2022</p>	<p> Managed Care</p> <p>Has Been Acquired by </p> <p>Advisor to Seller May 2022</p>	<p>\$110,000,000</p>  a portfolio company of  <p>Senior Secured Credit Facilities Sole Placement Agent May 2022</p>
<p>\$149,500,000</p>  a portfolio company of  <p>Follow-on Offering Joint Bookrunning Manager April 2022</p>	<p>\$1,460,000,000</p>  a portfolio company of  <p>Senior Secured Credit Facilities Joint Lead Arranger April 2022</p>	<p>\$7,764,000,000</p>  Financial, Inc. <p>Has Merged with </p> <p>Advisor to People's United April 2022</p>	<p>\$585,000,000</p>  a portfolio company of  <p>Senior Notes Joint Bookrunning Manager April 2022</p>	<p>£300,000,000</p>  SUPERMARKET INCOME REIT <p>Follow-on Offering Sole Sponsor, Financial Advisor, Global Coordinator, Bookrunner April 2022</p>	<p>\$1,025,000,000</p>  a portfolio company of  <p>Has Been Acquired by </p> <p>Advisor to Seller April 2022</p>	<p>\$1,577,000,000</p>  ACQUISITION <p>Has Acquired </p> <p>Capital Markets Advisor March 2022</p>	<p> a portfolio company of </p> <p>Has Been Acquired by </p> <p>Advisor to Seller March 2022</p>

## Contact Us

For more information regarding Stifel Investment Banking, please contact us at [ibinfo@stifel.com](mailto:ibinfo@stifel.com).

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