

# STIFEL

## History

**1890**  
Founded  
in St. Louis



**1950s & 1960s**

Managed numerous  
significant financings

**1957**

Managed  
financing of  
Mackinac Bridge



**1958**

Became NYSE Member firm

**1961**

Managed a bond  
underwriting of  
Chicago  
O'Hare Airport



**1960s to 1980s**

The Company made  
several acquisitions

**1983**

The firm went public; parent company  
Stifel Financial Corp. formed

**1986**

Stifel Financial Corp. listed on the  
New York Stock Exchange ("SF")

## 7th Largest

Today, Stifel is the nation's 7th largest full-service wealth management and investment banking firm, in terms of number of advisors, providing securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities.

Visit [www.stifel.com/125years](http://www.stifel.com/125years)  
to view our history video.

**2000**

• Acquired Hanifen, Imhoff Inc.

**2005**

• Acquired Legg Mason Capital Markets, more than doubling the Company's capital markets operations and broadening the Company's industry footprint

**2006**

• Acquired the Miller Johnson Steichen Kinnard private client group

**2007**

• Acquired Ryan Beck Holdings, Inc.  
• Acquired First Service Financial Company and its subsidiary, First Service Bank, which was renamed Stifel Bank & Trust

**2008**

• Acquired Butler Wick & Company, Inc.

**2009**

• Acquired 56 branches from the UBS network

**2010**

• Acquired Missouri Valley Partners  
• Acquired Thomas Weisel Partners Group, Inc.

**2011**

• Acquired Stone & Youngberg LLC

**2012**

• Acquired Miller Buckfire

**2013**

• Merged with Keefe Bruyette & Woods (KBW)  
• Acquired the U.S. institutional fixed income sales and trading business and European institutional fixed income sales and trading team from Knight Capital Group, Inc.  
• Acquired Ziegler Lotsoff Capital Management, LLC  
• Stifel Bank & Trust acquired Acacia Federal Savings Bank

**2014**

• Acquired De La Rosa & Co.  
• Acquired Oriel Securities  
• Acquired Legg Mason Investment Counsel & Trust Co., renamed 1919 Investment Counsel  
• Acquired Merchant Capital, LLC

**2015**

• Acquired Sterne Agee Group, Inc.  
• Acquired Barclays' Wealth and Investment Management, Americas

**2016**

• Acquired Eaton Partners Group, Inc.  
• Stifel Nicolaus Europe Limited acquired ISM Capital LLP

**2017**

• Acquired City Financial Corporation

**2018**

• Acquired Ziegler Wealth Management  
• Acquired Business Bancshares, Inc. and its subsidiary, The Business Bank of St. Louis, renamed Stifel Bank  
• 1919 Investment Counsel acquired Rand & Associates

**2019**

• Acquired First Empire Holding Corp. and its subsidiaries, including First Empire Securities Inc.  
• Acquired Mooreland Partners  
• Acquired B&F Capital Markets  
• Acquired George K. Baum & Company  
• Stifel Nicolaus Europe Limited acquired MainFirst Bank AG, MainFirst Schweiz AG, and MainFirst Sec. US.  
• Acquired GMP Capital Inc. Capital Markets