



INVESTMENT BANKING **2020** | YEAR IN REVIEW

TO OUR CLIENTS

In the pages that follow you will see many of our collective professional accomplishments of the past year. They are a testament to our clients for continuing to trust Stifel, and to my partners who kept their focus on delivering unbiased thoughtful advice that our clients expect from us.

We are very fortunate to be able to work remotely and still be extraordinarily effective. Our achievements in 2020 are greater than I could have hoped for when the global economy essentially shut down in March.

Our success as a team has been in stark contrast to many things that occurred in 2020. I would be remiss not to pause and reflect on the hardships that faced so many of us – among them - lives lost, businesses closed, global food insecurity, and continuing hard fought battles against social injustice.

As we begin a new year I am thankful – both for all that we collectively accomplished in the past year and for the lessons learned that will carry us into 2021 with a renewed commitment to remain focused on excellence and results.



BRAD RAYMOND
Head of Global Investment Banking

The Stifel Platform

Sector Coverage

- Consumer & Retail
- Energy & Natural Resources
- Financial Institutions
- Gaming, Lodging & Leisure
- Healthcare
- Industrials
- Real Estate
- Technology

Product Expertise

- Advisory
 - Activism
 - M&A
 - Restructuring
- Debt Capital Markets
 - Investment Grade
 - Leveraged Finance
 - Private Placements
- Equity Capital Markets
 - Initial Public Offerings
 - Follow-ons/Blocks/Buybacks
 - 144A/Private Placements
 - Convertible Notes/Preferreds
 - SPACs

Geographic Footprint

- North America & Canada
- Europe
- Asia
- Israel
- Latin America

2020 HIGHLIGHTS

In 2020, Stifel executed hundreds of debt, equity, and strategic M&A transactions across the investment banking business. We are pleased to showcase select transactions below, highlighting the power of our people and platform.

\$200B+

Completed Transactions

380+

Executed Debt and Equity Offerings

140+

Executed Offerings Serving as Bookrunner

130+

M&A Strategic Advisory Assignments

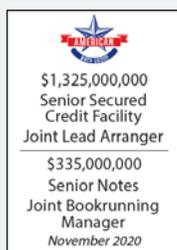


Transaction Type: M&A

Industry: Food & Beverage

Stifel Role: Exclusive Financial Advisor

Stifel served as the exclusive financial advisor to Urban Farmer in its sale to Paine Schwartz Partners. The transaction represents the creation of a new sustainable food chain investment platform for Paine Schwartz Food Chain Fund V. Urban Farmer is a fully integrated manufacturer of better-for-you, plant-based specialty dough products. The Company serves a diverse, rapidly expanding blue-chip customer base, including the leading better-for-you pizza brands and major retailers across North America. Urban Farmer is a pioneer in the industry and the new investment platform established with Paine Schwartz will further contribute to the Company's focus on, and commitment to, ESG and sustainability. Stifel's Food & Beverage team became involved with Urban Farmer in early 2020.



Transaction Type: Senior Secured Credit Facility, and Unsecured Notes

Industry: Building Products

Stifel Role: Joint Bookrunning Manager and Joint Lead Arranger

The \$1.3 billion Senior Secured Credit Facility and \$335 million of Unsecured Notes were used to finance the acquisition of American Bath Group by Centerbridge Partners from Lone Star Funds, with management retaining a stake in the business. In addition to the debt financing, the \$1.85 billion acquisition was funded with an equity contribution from Centerbridge Partners of \$617 million. Pro forma net secured leverage was 4.6x, and total net total leverage was 5.9x. Both credit facilities priced at the lower end of the initial price talks, with a lower OID with respect to the Term Loan B. Stifel committed to a portion of the \$125 million Revolver, \$1.2 billion Term Loan B and \$335 million Unsecured Notes.

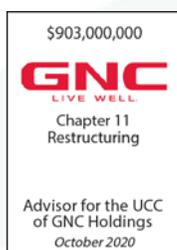


Transaction Type: Senior Secured Credit Facility

Industry: Software

Stifel Role: Sole Placement Agent

Banyan runs a unique model of providing permanent capital and sponsorship of entrepreneur-run software businesses. The Company operates a proprietary model of identifying, targeting, acquiring, and integrating opportunities across many verticals, providing a stable home for growing the business for the long-term. Stifel successfully raised flexible debt capital for Banyan through a competitive syndication process.



Transaction Type: Restructuring

Industry: Retail

Miller Buckfire/Stifel Role: Financial Advisor

Miller Buckfire and Stifel represented the official committee of unsecured creditors. We led a multi-party negotiation on behalf of the committee which resulted in a meaning recovery for unsecured creditors.

2020 HIGHLIGHTS

\$1,867,581,540

 Eastern Bankshares, Inc.

Initial Public Offering
Full Conversion

Financial Advisor
& Selling Agent
October 2020

Transaction Type: Full Conversion
Industry: Financial Institutions
Stifel Role: Financial Advisor & Selling Agent

Stifel served as financial advisor to Eastern Bancshares' on its \$1.8 Billion Full Conversion. Eastern Bank is a Massachusetts-chartered bank headquartered in Boston that has served their community for over 200 years. Founded in 1818 as a local savings bank, the Bank has evolved over the years into a diversified commercial bank, providing a broad array of products and services to retail, commercial, and small business customers. Eastern Bank operates primarily in the greater Boston market with 89 banking offices located in eastern Massachusetts and southern and coastal New Hampshire.

\$1,898,938,296



Has Acquired



Joint Financial Advisor
October 2020

Transaction Type: M&A
Industry: Healthcare – Life Sciences
Stifel Role: Joint Financial Advisor

Stifel served as financial advisor to Ionis on its \$500 million acquisition of the remaining ~24% of Akcea common stock that it did not already own. The transaction drives efficiencies, enhances capabilities, and further strengthens Ionis' financial position and is a key step in the evolution of Ionis' business strategy. Ionis is the leader in RNA-targeted drug development, with an efficient, broadly applicable, drug discovery platform called antisense technology that can treat diseases where no other therapeutic approaches have proven effective. The Stifel team has been involved in numerous transactions with Ionis since 2012, including as sole advisor in Ionis' \$1.9 billion product collaboration in March 2018.

\$225,000,000



Initial Public Offering
Joint Bookrunning
Manager
August 2020

Transaction Type: Initial Public Offering
Industry: Real Estate
Stifel Role: Joint Bookrunning Manager

NetSTREIT completed a \$225 million IPO for which Stifel served as joint bookrunning manager. In December 2019 and January 2020, Stifel acted as sole placement agent for NetSTREIT's previous \$233 million 144A equity private placement. The 144A transaction helped facilitate the formation of the company, merge the initial portfolio, and internalize management. The 144A proceeds helped grow the portfolio with a composition and scale attractive to the public markets.

\$205,000,000



Senior Secured
Credit Facilities

Sole Placement Agent
July 2020

Transaction Type: Senior Secured Credit Facility
Industry: Technology
Stifel Role: Sole Placement Agent

The \$205 million Senior Secured Credit Facilities were used to finance a management buyout and tender offer for WideOrbit's preferred and common equity. The transaction provided the Founder and CEO with majority ownership of the Company, as well as liquidity for minority investors who wished to exit. Stifel was able to successfully complete the transaction during extremely challenging market conditions in the Spring of 2020, and afforded the Founder the opportunity to purchase shares of the Company at an favorable valuation by running a broad syndication process.

\$1,150,000,000



a portfolio company of



Has Been Acquired by



Advisor to Seller
April 2020

Transaction Type: M&A
Industry: Software
Stifel Role: Advisor to Seller

Stifel served as a financial advisor to Checkmarx, a portfolio company of Insight Partners, on its \$1.15 billion sale to Hellman & Friedman and TPG Capital. Checkmarx is the global leader in software security solutions for modern enterprise software development. The transaction was Stifel's 16th advised transaction in the information security segment since January 2018 and the second time it has advised Checkmarx (Stifel advised Checkmarx on its sale to Insight Partners in 2015).

2020 SPAC HIGHLIGHTS

Stifel's leading SPAC team advised on more than 20 transactions in 2020 including 10 IPOs, 2 PIPEs, and 13 de-SPAC engagements.

\$2.4B+

IPO
Transactions

10

IPO
Engagements

\$3.5B+

de-SPAC *
Transaction Value

13

de-SPAC
Engagements

\$1,841,000,000



Has Agreed to Merge with

CANOO

Advisor to Buyer
December 2020

- Canoo is a Los Angeles-based EV company that has designed a proprietary modular skateboard platform purpose-built to deliver maximum vehicle interior space while being adaptable to support a wide range of vehicle applications for consumers and businesses
- Upon closing, the combined company will be named Canoo Inc. and will be listed on the Nasdaq under the new ticker "CNOO"

\$323,250,000



PIPE

Joint Placement Agent
December 2020

- Stifel served as a joint financial advisor to HCAC and joint placement agent on a \$323mm PIPE offering
- The PIPE was meaningfully oversubscribed and upsized, more than covering the minimum cash requirement of \$200mm
- Together with cash in trust, the combined company will receive approximately \$600mm of proceeds that will support the production and launch of EV's featuring Canoo's advanced skateboard technology

\$3,321,000,000



Has Merged with



Advisor to Kensington
November 2020

- QuantumScape and Kensington are combining to advance and accelerate the commercialization of QuantumScape's battery technology
- Pro forma for the transaction (assuming no redemptions)
 - QuantumScape will have ~\$1.15bn of cash to fund commercialization plans (\$230mm KCAC cash held in trust, \$500mm in PIPE proceeds, and \$471mm QuantumScape cash)
 - No additional equity capital need expected prior to production launch

\$230,000,000



Initial Public Offering
Joint Bookrunning
Manager
June 2020

- On June 25, 2020, Kensington Capital Acquisition Corp. (KCAC) completed its upsized \$230mm IPO
- The book was multiple times oversubscribed, affording management the option to upsize the deal by ~15%, while still leaving enough demand in the aftermarket for a successful first day of trading, with KCACU closing up at \$10.05

* \$3.5bn transaction value with "Represents the pro rata allocation of the transaction value divided by advisor count for each transaction"

STIFEL THOUGHT LEADERS

Our investment banking clients benefit from in-depth analysis conducted by experts from across the Stifel Institutional Group. Click on the links below for clips of our thought leaders in the news.



**BARRY
BANNISTER**

Head of Institutional
Equity Strategy

After correctly calling a market bottom in the early days of the pandemic-induced selloff, Stifel Head of Institutional Equity Strategy, Barry Bannister, is turning more cautious heading into the new year. Bannister says we're now at the upper limit of 10 of the 11 post-recession recoveries since World War II. He's targeting 3,800 for the S&P 500, which he believes approaches a pivotal level that marks either a hard top or the potential launching point for a classic bubble.

[The Stock Market is Soaring. Why the Countdown to a Tumble Has Started, Barron's 11/11](#)

[This Strategist Predicted the Recent S&P 500 Rally. Now He Sees the Index Hitting a Ceiling. Barron's 5/1](#)

[We're close to the market lows, says Stifel's Barry Bannister, CNBC 3/19](#)



BRIAN GARDNER

Chief Washington
Policy Strategist

This fall, Stifel named Brian Gardner as Chief Washington Policy Strategist, responsible for providing insight into how political, legislative, and regulatory developments are impacting U.S. capital markets. In this role, Brian helps advise our corporate and investor clients on how to best position their businesses and portfolios through matters of public policy including the most recent presidential and congressional elections. Brian's work is often quoted in national media outlets, and he has become a regular commentator on business television networks, including CNBC.

[Skeptical of a November/December Stimulus, Much More Certain of a January Bill, CNBC 11/4](#)

[Market would be Okay with a Biden Presidency, Republican Senate: Stifel Strategist, CNBC 10/21](#)

[Supreme Court fight Won't be Deciding Factor in Election, Stifel Strategist Says, CNBC 9/28](#)



**LINDSEY
PIEZA**

Chief
Economist

In 2020 we launched "*Economic Insights*", a timely video series featuring Stifel Chief Economist Lindsey Piegza, offering Piegza's analysis of key economic news, trends, and information. These videos are designed to give our clients real-time, actionable information to help them make more informed business and investment decisions. Topics covered include everything from employment to consumer behavior and the lingering impact of COVID-19.

[2021 Outlook: Two Steps Forward, Once Step Back, Economic Insights, 12/22](#)

[Employment Gains Amid Waning Momentum, Economic Insights, 12/4](#)

[Uncertainty Overshadows October Employment Gains, Economic Insights, 11/6](#)

2020 AWARDS



Corporate/Strategic Deal of the Year

(\$50 million to \$100 million)
Sale of BG Crane Services

Corporate/Strategic Deal of the Year

(\$250 million to \$500 million)
Century Casinos Acquisition of 3
properties from Eldorado Resorts

M&A Deal of the Year

(\$1 billion - \$10 billion)
SBTech/DraftKings

EMERGING LEADERS

Bryan Dow, Managing Director – Technology | Chanan Glambosky, Managing Director – Technology
| Zeeshan Memon, Managing Director – Financial Sponsor Group

Mergers & Acquisition Magazine

Investment Bank of The Year

(awarded in 2020)

Most Influential Women in Mid-Market M&A

Alysa Craig, Managing Director - SPAC
Chen Na, Managing Director - Technology



40 under 40

Eric Deyle
Managing Director
Fund Placement



Rising Star of Wall Street

Vlad Moshinsky
Director
Restructuring

CONSUMER & RETAIL

STRATEGIC ADVISORY

 <p>Has Been Acquired by</p>  <p>Advisor to Seller December 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller December 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller December 2020</p>	<p>\$1,921,000,000</p>  <p>Has Been Acquired with</p>  <p>Financial Advisor to Haymaker December 2020</p>	<p>Frank And Oak</p> <p>Has Been Acquired by</p>  <p>Advisor to Seller December 2020</p>	<p>C\$30,000,000</p>  <p>Has Acquired</p>  <p>Financial Advisor December 2020</p>	<p>\$320,000,000</p>  <p>Recapitalization</p> <p>Investment Banker for Checkers December 2020</p>	<p>\$3,321,000,000</p>  <p>Has Merged with</p>  <p>Advisor to Kensington November 2020</p>
 <p>Out-of-Court Restructuring</p> <p>Investment Banker for Corner Bakery October 2020</p>	 <p>Has Acquired</p>  <p>Advisor to Buyer October 2020</p>	<p>\$903,000,000</p>  <p>Chapter 11 Restructuring</p> <p>Advisor for the UCC of GNC Holdings October 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller September 2020</p>	 <p>Structured Investment</p> <p>The Krevlin Group</p> <p>Financial Advisor July 2020</p>			
 <p>Has Been Acquired by</p>  <p>Advisor to Seller February 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller February 2020</p>	 <p>Has Received a Minority Investment from</p>  <p>Financial Advisor January 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller January 2020</p>				

DEBT & EQUITY FINANCINGS

<p>\$91,000,000</p>  <p>Aggregate Indebtedness</p> <p>Advisor to Tuesday Morning Company December 2020</p>	<p>C\$55,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager December 2020</p>	<p>\$199,300,000</p>  <p>Initial Public Offering</p> <p>Joint Bookrunning Manager December 2020</p>	<p>\$172,500,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager December 2020</p>	<p>C\$69,143,750</p>  <p>Follow-on Offering</p> <p>Co-Manager November 2020</p>	<p>\$151,250,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager November 2020</p>	<p>THE COLLECTED GROUP</p> <p>Senior Secured Credit Facility</p> <p>Sole Placement Agent November 2020</p>	<p>\$550,000,000</p>  <p>Senior Secured Notes</p> <p>Co-Manager October 2020</p>
<p>\$1,100,000,000</p>  <p>Aggregate Indebtedness</p> <p>Advisor to the Official Committee of Unsecured Creditors October 2020</p>	<p>\$238,000,000</p>  <p>Initial Public Offering</p> <p>Joint Bookrunning Manager September 2020</p>	<p>\$33,000,000</p>  <p>Private Placement</p> <p>Sole Placement Agent September 2020</p>	<p>\$250,000,000</p>  <p>Initial Public Offering</p> <p>Joint Bookrunning Manager September 2020</p>				

CONSUMER & RETAIL

DEBT & EQUITY FINANCINGS

<p>CS\$35,000,000</p>  <p>Follow-on Offering Co-Lead Manager July 2020</p>	<p>\$204,687,494</p>  <p>Initial Public Offering Joint Bookrunning Manager July 2020</p>	<p>\$172,500,000</p>  <p>Convertible Senior Notes Joint Lead Manager June 2020</p>	<p>\$230,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager June 2020</p>	<p>\$50,000,000</p>  <p>Private Placement Financial Advisor May 2020</p>	<p>\$1,226,400,000</p>  <p>Initial Public Offering Co-Manager January 2020</p>
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DIVERSIFIED INDUSTRIES

STRATEGIC ADVISORY

<p>\$194,000,000</p>  <p>Has Been Acquired by FIRSTRESERVE Advisor to Seller December 2020</p>	<p>Omicron Granite & Tile a portfolio company of Unipro</p> <p>Has Been Acquired by Caesarstone</p> <p>Advisor to Seller December 2020</p>	<p>MULLIGAN SECURITY</p> <p>Has Been Acquired by PROTOS a portfolio company of SOUTHFIELD</p> <p>Advisor to Seller December 2020</p>	<p>JONATHAN ENGINEERED SOLUTIONS</p> <p>Has Been Acquired by LEVINE LEICHTMAN</p> <p>JLL Partners Joint Financial Advisor December 2020</p>	<p>FAIRWAY a portfolio company of ARGOSY</p> <p>Has Been Acquired by Envision</p> <p>Advisor to Seller December 2020</p>	<p>NSD</p> <p>Has Been Acquired by Hub Group</p> <p>Advisor to Seller December 2020</p>	<p>\$3,321,000,000</p>  <p>Has Merged with QuantumScope Advisor to Kensington November 2020</p>	<p>\$933,000,000</p>  <p>Investment Banker for North American Lifting Holdings, Inc. October 2020</p>
<p>PALLADIUM EQUITY PARTNERS</p> <p>Has Acquired TRACHTER a portfolio company of MPE PARTNERS</p> <p>Advisor to Buyer September 2020</p>	<p>Stericycle</p> <p>Has Sold its Argentine Operations to A Consortium of Local Investors</p> <p>Advisor to Seller August 2020</p>	<p>\$6,600,000,000</p>  <p>Has Merged with mobile mini Advisor to the Special Committee of the Board of Directors of WillScot Corporation July 2020</p>	<p>DMP CORPORATION INDUSTRIAL WATER TREATMENT a portfolio company of PRAIRIE CAPITAL</p> <p>Has Been Acquired by element solutions</p> <p>Advisor to Seller July 2020</p>	<p>\$246,000,000</p>  <p>Chapter 11 Restructuring</p> <p>Investment Banker for Techniplas, LLC June 2020</p>	<p>TRICON LOGISTICS</p> <p>a portfolio company of TICIP</p> <p>Has Been Acquired by VISIBLE Advisor to Seller June 2020</p>	<p>CLS Contract Land Staff a portfolio company of GFT ENERGY GROUP</p> <p>Has Been Acquired by AEA</p> <p>Advisor to Seller June 2020</p>	<p>PowerGrid SERVICES</p> <p>Has Sold a Minority Stake to WARREN EQUITY PARTNERS</p> <p>Advisor to Seller April 2020</p>
<p>\$462,500,000</p>  <p>Has Sold its Domestic Environmental Solutions Business to HARSCO</p> <p>Advisor to Seller April 2020</p>	<p>\$617,000,000</p>  <p>Has Merged with ATLAS TECHNICAL CONSULTANTS</p> <p>Advisor to Buyer February 2020</p>	<p>\$125,000,000</p>  <p>Has Been Acquired by IPX CORPORATION</p> <p>Advisor to Seller February 2020</p>	<p>OmniMax International, Inc. a portfolio company of HOVING CAPITAL MANAGEMENT</p> <p>Has Sold Amerimax to CASCADE SERVICES a portfolio company of CENTEROAK SERVICES</p> <p>Advisor to Seller January 2020</p>	<p>TP&D Management Solutions</p> <p>Has Been Acquired by APOLLO</p> <p>Advisor to Seller January 2020</p>			

DIVERSIFIED INDUSTRIES

DEBT & EQUITY FINANCINGS

<p>\$250,000,000</p>  <p>Senior Secured Notes</p> <p>Co-Manager December 2020</p>	<p>\$750,000,000</p>  <p>Senior Secured Notes</p> <p>Co-Manager December 2020</p>	<p>C\$198,751,849</p>  <p>Follow-on Offering & Private Placement</p> <p>Co-Manager December 2020</p>	<p>C\$47,583,250</p>  <p>Follow-on Offering</p> <p>Co-Manager December 2020</p>	<p>\$134,071,417</p>  <p>Follow-on Offering Joint Bookrunning Manager</p> <p>November 2020</p>	<p>\$1,325,000,000</p>  <p>a portfolio company of Centerbridge</p> <p>Senior Secured Credit Facilities</p> <p>Joint Lead Arranger</p> <p>November 2020</p>	<p>\$335,000,000</p>  <p>a portfolio company of Centerbridge</p> <p>Senior Notes Joint Bookrunning Manager</p> <p>November 2020</p>	<p>\$500,000,000</p>  <p>Senior Notes</p> <p>Co-Manager November 2020</p>
 <p>Senior Secured Credit Facilities</p> <p>Financial Advisor October 2020</p>	<p>£30,000,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunner October 2020</p>	<p>\$151,340,000</p>  <p>Follow-on Offering</p> <p>Co-Manager October 2020</p>	<p>\$890,000,000</p>  <p>Term Loan B</p> <p>Joint Lead Arranger October 2020</p>	<p>C\$150,000,000</p>  <p>Senior Notes</p> <p>Co-Manager October 2020</p>	<p>\$63,417,360</p>  <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>	<p>\$955,937,500</p>  <p>a portfolio company of</p>   <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>	 <p>Senior Secured Notes</p> <p>Co-Manager August 2020</p>
<p>\$218,845,000</p>  <p>Follow-on Offering</p> <p>Co-Manager August 2020</p>	<p>\$750,000,000</p>  <p>a portfolio company of</p>   <p>Senior Secured Notes</p> <p>Co-Manager August 2020</p>	<p>\$400,000,000</p>  <p>Senior Notes</p> <p>Co-Manager July 2020</p>	<p>\$150,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager</p> <p>July 2020</p>	<p>£40,000,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunner June 2020</p>	<p>\$230,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager</p> <p>June 2020</p>	<p>\$879,462,500</p>  <p>a portfolio company of</p>   <p>Initial Public Offering</p> <p>Co-Manager June 2020</p>	 <p>Registered Direct</p> <p>Financial Advisor June 2020</p>
<p>\$526,683,130</p>  <p>Follow-on Offering</p> <p>Co-Manager June 2020</p>	 <p>Follow-On Offering</p> <p>Co-Manager June 2020</p>	<p>\$253,500,000</p>  <p>a portfolio company of</p>  <p>Follow-on Offering</p> <p>Co-Manager March 2020</p>	<p>\$1,425,000,000</p>  <p>a portfolio company of</p>   <p>Initial Public Offering Joint Bookrunning Manager</p> <p>March 2020</p>	<p>\$775,000,000</p>  <p>a portfolio company of</p>   <p>Tangible Equity Units Offering Joint Bookrunning Manager</p> <p>March 2020</p>			
<p>\$155,000,000</p>  <p>PIPE</p> <p>Financial Advisor February 2020</p>	<p>\$230,100,000</p>  <p>Initial Public Offering (U.S.) Follow-on Offering (Canada)</p> <p>Co-Manager February 2020</p>	 <p>a portfolio company of LITTLEJOHN & CO.</p>  <p>and  Prophet Equity</p> <p>Preferred Stock</p> <p>Sole Placement Agent January 2020</p>	<p>\$325,000,000</p>  <p>a portfolio company of LITTLEJOHN & CO.</p>  <p>and  Prophet Equity</p> <p>Senior Secured Credit Facilities</p> <p>Sole Placement Agent January 2020</p>				

ENERGY & NATURAL RESOURCES

STRATEGIC ADVISORY

<p>C\$74,000,000</p>  <p>tamarack valley ENERGY</p> <p>Has Acquired Highwood Oil Company Ltd. Cleanwater Assets and Woodcote Oil Corp.</p> <p>Strategic Advisor December 2020</p>	 <p>ENERGY DISTRIBUTION PARTNERS</p> <p>Has Been Recapitalized by</p> <p>PRITZKER PRIVATE CAPITAL</p> <p>Exclusive Financial Advisor October 2020</p>
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DEBT & EQUITY FINANCINGS

<p>\$56,600,000</p>  <p>THIRD POINT</p> <p>Block Trade</p> <p>Joint Bookrunner December 2020</p>	<p>C\$20,512,400</p>  <p>TROILUS</p> <p>Follow-On Offering Private Placement</p> <p>Co-Manager November 2020</p>	<p>C\$45,202,500</p>  <p>NOVO RESOURCES CORP</p> <p>Follow-on Offering Left Bookrunning Manager</p> <p>November 2020</p>	<p>C\$10,000,000</p>  <p>KENORLAND MINERALS</p> <p>Private Placement Sole Bookrunning Manager</p> <p>October 2020</p>	<p>C\$34,500,001</p>  <p>Montage GOLD</p> <p>Initial Public Offering</p> <p>Co-Lead Manager October 2020</p>	<p>C\$263,128,450</p>  <p>TOPAZ ENERGY</p> <p>Initial Public Offering</p> <p>Co-Manager October 2020</p>	<p>C\$121,000,000</p>  <p>AURYN RESOURCES</p> <p>Fairness Opinion Advisor to the Special Committee of the Board of Directors</p> <p>October 2020</p>	<p>C\$15,000,000</p>  <p>NEWCORE GOLD</p> <p>Follow-on Offering Joint Bookrunning Manager</p> <p>October 2020</p>
<p>C\$15,001,000</p>  <p>SUPERIOR GOLD INC.</p> <p>Follow-on Offering</p> <p>Co-Manager October 2020</p>	<p>\$86,250,000</p>  <p>HYCROFT</p> <p>Follow-on Offering Joint Bookrunning Manager</p> <p>October 2020</p>	<p>\$600,000,000</p>  <p>HUBBAY</p> <p>Senior Notes</p> <p>Co-Manager October 2020</p>	<p>\$450,000,000</p>  <p>IAMGOLD CORPORATION</p> <p>Senior Notes</p> <p>Co-Manager October 2020</p>	<p>C\$150,380,000</p>  <p>OCEAN GOLD</p> <p>Follow-on Offering</p> <p>Co-Manager October 2020</p>	<p>\$20,060,000</p>  <p>INTEGRA RESOURCES</p> <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>	<p>C\$13,001,880</p>  <p>MONARCH GOLD</p> <p>Private Placement Joint Bookrunning Manager</p> <p>August 2020</p>	<p>C\$10,020,000</p>  <p>PASOFING GOLD</p> <p>Private Placement Sole Bookrunning Manager</p> <p>August 2020</p>
<p>C\$55,006,501</p>  <p>BATTLE NORTH GOLD</p> <p>Follow-on Offering Joint Bookrunning Manager</p> <p>August 2020</p>	<p>C\$35,000,164</p>  <p>AMERICAS GOLD AND SILVER</p> <p>Follow-on Offering</p> <p>Co-Manager August 2020</p>	<p>C\$8,705,133</p>  <p>MARITIME RESOURCES</p> <p>Private Placement</p> <p>Co-Manager July 2020</p>	<p>£42,500,000</p>  <p>AEX Gold</p> <p>Placing & Admission to AIM Sole Bookrunner Nomad & Broker</p> <p>July 2020</p>	<p>C\$50,000,000</p>  <p>CALDAS GOLD</p> <p>Private Placement</p> <p>Co-Manager July 2020</p>	<p>C\$10,045,500</p>  <p>ROYAL ROAD MINERALS</p> <p>Follow-on Offering Sole Bookrunning Manager</p> <p>July 2020</p>	<p>C\$110,001,900</p>  <p>ARGONAUT GOLD</p> <p>Follow-on Offering</p> <p>Co-Manager July 2020</p>	<p>C\$12,000,145</p>  <p>HIGH GOLD</p> <p>Private Placement</p> <p>Co-Manager July 2020</p>
<p>C\$5,208,000</p>  <p>1911 GOLD</p> <p>Private Placement</p> <p>Co-Manager June 2020</p>	<p>C\$105,030,000</p>  <p>ARTEMIS GOLD INC</p> <p>Private Placement</p> <p>Co-Manager June 2020</p>	<p>C\$10,000,000</p>  <p>FREEMAN GOLD</p> <p>Follow-on Offering Joint Bookrunning Manager</p> <p>June 2020</p>	<p>C\$6,320,000</p>  <p>GOLD TERRA</p> <p>Follow-on Offering</p> <p>Co-Manager June 2020</p>	<p>C\$17,710,000</p>  <p>OSINO RESOURCES</p> <p>Follow-on Offering Sole Bookrunning Manager</p> <p>June 2020</p>	<p>\$45,540,000</p>  <p>MAVERIX METALS INC.</p> <p>Follow-on Offering</p> <p>Co-Manager June 2020</p>	<p>C\$12,000,000</p>  <p>MAKO MINING CORP.</p> <p>Private Placement Sole Bookrunning Manager</p> <p>June 2020</p>	<p>C\$151,765,000</p>  <p>Dundee PRECIOUS METALS INC.</p> <p>Follow-on Offering Joint Bookrunning Manager</p> <p>May 2020</p>

ENERGY & NATURAL RESOURCES

DEBT & EQUITY FINANCINGS

<p>€333,004,200</p> <p>GREAT BEAR RESOURCES</p> <p>Private Placement</p> <p>Co-Manager May 2020</p>	<p>€335,000,210</p> <p>O3 Mining</p> <p>Private Placement</p> <p>Co-Manager May 2020</p>	<p>\$877,000,000</p> <p>DIVERSIFIED GAS & OIL</p> <p>Admission to Premium Segment of the Main Market</p> <p>Sponsor May 2020</p>	<p>\$85,800,000</p> <p>DIVERSIFIED GAS & OIL</p> <p>Follow-on Offering Joint Global Coordinator May 2020</p>	<p>€325,000,200</p> <p>ASCOT RESOURCES</p> <p>Follow-on Offering Joint Bookrunning Manager May 2020</p>	<p>\$3,500,000,000</p> <p>Western Midstream Partners, LP</p> <p>Senior Notes</p> <p>Co-Manager January 2020</p>
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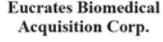
HEALTHCARE

STRATEGIC ADVISORY

<p>€87,900,000</p> <p>genkyotex</p> <p>Has Been Acquired by calliditas THERAPEUTICS</p> <p>Advisor to Seller November 2020</p>	<p>HealthUnlocked</p> <p>Has Been Acquired by Corona a portfolio company of</p> <p>Advisor to Seller October 2020</p>	<p>\$445,000,000</p> <p>cerevel</p> <p>SPAC Merger & PIPE</p> <p>Capital Markets Advisor October 2020</p>	<p>IONIS</p> <p>Has Acquired AKCEA THERAPEUTICS</p> <p>Joint Financial Advisor October 2020</p>	<p>Benchmark*</p> <p>Sale of Companion Animal Vaccine Pipeline to</p> <p>Undisclosed Buyer September 2020</p>	<p>\$140,000,000</p> <p>Elanco</p> <p>Has Divested Drontal and Profender to vetoquinol</p> <p>Advisor to Seller August 2020</p>	<p>Stericycle*</p> <p>Has Sold its Argentine Operations to A Consortium of Local Investors</p> <p>Advisor to Seller August 2020</p>	
<p>\$55,000,000</p> <p>Elanco</p> <p>Has Divested Vecoxan to MERCK Animal Health</p> <p>Advisor to Seller August 2020</p>	<p>\$135,000,000</p> <p>Dechra</p> <p>Has Acquired Osurmia from Elanco</p> <p>Advisor to Buyer July 2020</p>	<p>PAR</p> <p>parent company of VFR</p> <p>Partnership with R² Risk & Return</p> <p>Advisor to PAR July 2020</p>	<p>ARCHER*</p> <p>Financial Advisory</p> <p>Capital Markets Advisor June 2020</p>	<p>BIOThERA pharmaceuticals</p> <p>Has Sold Imprime PGG to HiberCell</p> <p>Advisor to Seller June 2020</p>	<p>\$125,800,000</p> <p>ASSERTIO</p> <p>Has Merged with Zyla life sciences</p> <p>Advisor to Assertio May 2020</p>	<p>\$462,500,000</p> <p>Stericycle*</p> <p>Has Sold its Domestic Environmental Solutions Business to HARSCO</p> <p>Advisor to Seller April 2020</p>	<p>orbis Biosciences</p> <p>Has Been Acquired by ADARE PHARMACEUTICALS</p> <p>Advisor to Seller April 2020</p>
<p>\$39,054,798</p> <p>OrthoPediatrics*</p> <p>Has Acquired ApiFix</p> <p>Advisor to Buyer April 2020</p>	<p>\$110,000,000</p> <p>covetrus</p> <p>Divestiture of scil animal care company to HESKA</p> <p>Advisor to Seller April 2020</p>	<p>\$40,148,843</p> <p>NewLink GENETICS</p> <p>Has Merged with lumos PHARMA</p> <p>Advisor to NewLink March 2020</p>	<p>\$375,000,000</p> <p>ASSERTIO</p> <p>Has Sold NUCYNTA® Franchise to Collegium PHARMACEUTICAL</p> <p>Advisor to Seller February 2020</p>				

HEALTHCARE

DEBT & EQUITY FINANCINGS

<p>\$130,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager December 2020</p>	<p>\$345,080,500</p>  <p>Follow-on Offering Joint Bookrunning Manager December 2020</p>	<p>\$555,450,000</p>  <p>Initial Public Offering Joint Bookrunning Manager December 2020</p>	<p>€17,406,000</p>  <p>Follow-on Offering Sole Bookrunning Manager December 2020</p>	<p>\$230,000,000</p>  <p>Follow-on Offering Joint Bookrunning Manager December 2020</p>	<p>£17,500,000</p>  <p>Follow-on Offering Sole Bookrunning Manager December 2020</p>	<p>\$75,000,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager December 2020</p>	<p>\$271,500,000</p>  <p>Follow-on Offering Joint Bookrunning Manager December 2020</p>
<p>\$277,725,000</p>  <p>Initial Public Offering Joint Bookrunning Manager December 2020</p>	<p>\$212,000,000</p>  <p>Follow-on Offering Co-Manager December 2020</p>	<p>\$1,863,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager November 2020</p>	<p>\$250,000,000</p>  <p>Convertible Notes Co-Manager November 2020</p>	<p>\$70,588,240</p>  <p>Initial Public Offering Joint Bookrunning Manager October 2020</p>	<p>\$345,000,000</p>  <p>Initial Public Offering Lead Manager October 2020</p>	<p>\$100,000,000</p>  <p>Initial Public Offering Left Bookrunning Manager October 2020</p>	<p>€45,000,000</p>  <p>Private Placement Joint Bookrunning Manager October 2020</p>
<p>€10,440,000</p>  <p>Follow-on Offering Sole Bookrunning Manager October 2020</p>	<p>€7,505,000</p>  <p>Follow-on Offering Co-Manager October 2020</p>	<p>\$25,400,000</p>  <p>Private Placement Lead Placement Agent October 2020</p>	<p>\$70,011,000</p>  <p>Follow-on Offering Joint Bookrunning Manager October 2020</p>	<p>\$218,500,000</p>  <p>Initial Public Offering Lead Manager September 2020</p>	<p>\$227,761,104</p>  <p>Initial Public Offering Joint Bookrunning Manager September 2020</p>	<p>\$25,787,068</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager September 2020</p>	<p>\$267,696,966</p>  <p>Initial Public Offering Joint Bookrunning Manager September 2020</p>
<p>\$277,931,979</p>  <p>Initial Public Offering Co-Manager September 2020</p>	<p>\$506,000,000</p>  <p>Follow-on Offering Co-Manager September 2020</p>	<p>\$2,200,000,000</p>  <p>Senior Notes Co-Manager September 2020</p>	<p>\$230,000,000</p>  <p>Convertible Notes Joint Bookrunning Manager September 2020</p>	<p>€6,000,000</p>  <p>Follow-on Offering Sole Bookrunning Manager August 2020</p>	<p>\$35,000,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager August 2020</p>	<p>\$963,470,000</p>  <p>Follow-on Offering Joint Bookrunning Manager August 2020</p>	<p>\$5,025,000,000</p>  <p>Senior Secured Credit Facilities Co-Manager August 2020</p>
<p>\$85,141,125</p>  <p>Initial Public Offering U.S. Nasdaq Joint Global Coordinator and Joint Bookrunner July 2020</p>	<p>\$238,450,000</p>  <p>Initial Public Offering Joint Bookrunning Manager July 2020</p>	<p>\$80,000,000</p>  <p>PIPE Lead Placement Agent July 2020</p>	<p>\$125,000,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager July 2020</p>	<p>\$289,800,000</p>  <p>Initial Public Offering Joint Bookrunner July 2020</p>	<p>\$107,686,958</p>  <p>Initial Public Offering U.S. Nasdaq Joint Global Coordinator and Joint Bookrunner July 2020</p>	<p>\$142,600,000</p>  <p>Follow-on Offering Senior Co-Manager July 2020</p>	<p>\$75,200,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager June 2020</p>
<p>\$51,056,250</p>  <p>Follow-on Offering Joint Bookrunning Manager June 2020</p>	<p>\$143,700,000</p>  <p>Confidentially Marketed Follow-on Offering Co-Manager June 2020</p>	<p>£14,600,000</p>  <p>Follow-on Offering Broker and Sole Bookrunner June 2020</p>	<p>€88,000,000</p>  <p>Initial Public Offering Joint Bookrunner June 2020</p>	<p>\$96,890,000</p>  <p>Initial Public Offering U.S. Nasdaq Joint Global Coordinator and Joint Bookrunner June 2020</p>	<p>€25,001,000</p>  <p>Follow-On Offering Co-Manager June 2020</p>	<p>\$550,000,000</p>  <p>Convertible Senior Notes Co-Manager June 2020</p>	<p>€25,000,000</p>  <p>Follow-on Offering Co-Manager June 2020</p>

HEALTHCARE

DEBT & EQUITY FINANCINGS

<p>\$862,500,000</p>  <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$1,006,350,625</p>  <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$149,991,663</p>  <p>Confidentially Marketed Follow-on Offering Left Bookrunning Manager May 2020</p>	<p>\$175,000,000</p>  <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$305,345,703</p>  <p>Confidentially Marketed Follow-on Offering Co-Manager May 2020</p>	<p>\$259,353,750</p>  <p>Follow-on Offering Co-Lead Manager May 2020</p>	<p>\$125,000,000</p>  <p>Follow-on Offering Joint Bookrunning Manager April 2020</p>	 <p>Stockholder Rights Plan Pricing Advisor to BioSpecifics April 2020</p>
<p>\$22,250,000</p>  <p>PIPE Lead Placement Agent March 2020</p>	<p>\$79,347,051</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager March 2020</p>	<p>\$60,000,000</p>  <p>Convertible Notes Lead Advisor March 2020</p>	<p>\$230,000,000</p>  <p>Convertible Senior Notes Co-Manager March 2020</p>	<p>\$230,253,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager March 2020</p>	<p>\$1,150,000,000</p>  <p>Convertible Senior Notes Co-Manager February 2020</p>	<p>\$65,000,000</p>  <p>PIPE Joint Placement Agent February 2020</p>	<p>\$287,500,000</p>  <p>Convertible Senior Notes Co-Manager February 2020</p>
<p>\$69,000,000</p>  <p>Confidentially Marketed Follow-on Offering Joint Bookrunning Manager January 2020</p>	<p>\$1,348,900,000</p>  <p>Follow-on Offering Co-Manager January 2020</p>	<p>\$798,900,000</p>  <p>Follow-on Offering Co-Manager January 2020</p>	<p>\$320,850,000</p>  <p>Follow-on Offering Joint Bookrunning Manager January 2020</p>				

KEEFE, BRUYETTE & WOODS



KEEFE, BRUYETTE & WOODS
A Stifel Company

STRATEGIC ADVISORY

<p>€175,000,000</p>  <p>Has Been Acquired by  Advisor to Seller December 2020</p>	<p></p> <p>Has Been Acquired by  Advisor to Seller December 2020</p>	<p>Tiptree Inc.</p> <p>Has Acquired  Advisor to Buyer December 2020</p>	<p></p> <p>Invested in  Advisor to Buyer November 2020</p>	<p>\$156,000,000</p>  <p>Has Been Acquired by  Advisor to Seller November 2020</p>	<p></p> <p>Has Acquired  Advisor to Buyer October 2020</p>	<p>\$62,000,000</p>  <p>Has Been Acquired by  Advisor to Seller October 2020</p>	<p>\$64,000,000</p>  <p>Has Been Acquired by  Advisor to Seller October 2020</p>
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STRATEGIC ADVISORY

 Has Been Acquired by EDGECo HOLDINGS <i>a portfolio company of</i> PURVISONS WATERFALL ADVISORS Advisor to Seller September 2020	 Has Been Acquired by HOULIHAN LOKEY Advisor to Seller August 2020	\$3,900,000,000 Has Merged with FIRST HORIZON Advisor to IBERIABANK July 2020	\$85,100,000 Has Acquired and Advisor to Buyer July 2020	\$208,900,000 Has Been Acquired by Provident Financial Services, Inc. Advisor to Seller July 2020	\$3,200,000,000 Has Merged with SOUTH STATE CORPORATION Advisor to CenterState June 2020	 Has Been Acquired by 3 RIVERS Advisor to Seller June 2020	\$122,000,000 Has Acquired Advisor to Buyer June 2020
\$59,700,000 Has Been Acquired by Advisor to Seller June 2020	\$21,253,057 Has Been Acquired by Advisor to Seller June 2020	\$115,500,000 Has Merged with Centreville Bank Advisor to Seller May 2020	\$24,000,000 Has Been Acquired by Southern BANCORP Advisor to Seller May 2020	\$34,700,000 Has Acquired Advisor to Buyer May 2020	\$87,900,000 Has Acquired Advisor to Buyer April 2020	\$346,000,000 Has Been Acquired by Northwest Bancshares, Inc. Advisor to Seller April 2020	\$136,500,000 Has Acquired Advisor to Buyer April 2020
\$63,600,000 Has Been Acquired by Advisor to Seller April 2020	\$32,900,000 Has Been Acquired by Advisor to Seller March 2020	 Has Been Acquired by HPS Advisor to Seller February 2020	Has Sold 2 Branches to Advisor to Seller February 2020	\$41,400,000 Has Acquired Advisor to Buyer February 2020	 Has Been Acquired by Advisor to Seller February 2020	\$135,300,000 Has Acquired Advisor to Buyer February 2020	\$473,300,000 Has Merged with Advisor to Buyer January 2020

DEBT & EQUITY FINANCINGS

\$53,300,000 Tender Offer Dealer Manager & Information Agent December 2020	\$150,000,000 Senior Notes Joint Bookrunning Manager December 2020	\$1,000,000,000 Senior Notes Co-Manager December 2020	\$730,000,000 Preferred Stock Joint Bookrunning Manager December 2020	\$100,000,000 Subordinated Notes Joint Placement Agent December 2020	\$1,960,000,000 Follow-on Offering Co-Manager December 2020	\$125,000,000 Senior Notes Co-Manager December 2020	\$193,500,000 Senior Notes Sole Placement Agent December 2020
\$1,000,000,000 Senior Notes Co-Manager December 2020	\$258,100,000 Follow-on Offering Co-Manager December 2020	\$50,000,000 Convertible Senior Notes Sole Placement Agent December 2020	\$200,000,000 Preferred Stock Co-Manager December 2020	\$10,000,000 Subordinated Notes Sole Placement Agent November 2020	\$150,000,000 Preferred Stock Co-Manager November 2020	\$200,000,000 Cascade Acquisition Corp. Initial Public Offering Lead Manager November 2020	\$800,000,000 Senior Notes Co-Manager November 2020



DEBT & EQUITY FINANCINGS

<p>\$1,500,000,000</p> <p>Senior Notes Co-Manager November 2020</p>	<p>\$1,100,000,000</p> <p>Preferred Stock Co-Manager October 2020</p>	<p>\$1,867,581,540</p> <p>Initial Public Offering Full Conversion Financial Advisor & Selling Agent October 2020</p>	<p>\$375,000,000</p> <p>Subordinated Notes Left Bookrunning Manager October 2020</p>	<p>\$5,951,250</p> <p>Initial Public Offering Full Conversion Financial Advisor & Sole Manager October 2020</p>	<p>\$500,000,000</p> <p>Senior Notes Co-Manager October 2020</p>	<p>\$85,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager October 2020</p>	<p>\$12,250,000</p> <p>Senior Notes Sole Placement Agent October 2020</p>
<p>\$200,000,000</p> <p>Preferred Stock Left Bookrunning Manager October 2020</p>	<p>\$500,000,000</p> <p>Preferred Stock Co-Manager October 2020</p>	<p>\$125,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager September 2020</p>	<p>\$175,000,000</p> <p>Subordinated Notes Left Bookrunning Manager September 2020</p>	<p>\$175,000,000</p> a portfolio company of <p>Senior Notes Sole Placement Agent September 2020</p>	<p>\$65,000,000</p> <p>Subordinated Notes Lead Placement Agent September 2020</p>	<p>\$12,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager September 2020</p>	<p>\$50,000,000</p> <p>Subordinated Notes Joint Bookrunning Manager September 2020</p>
<p>\$700,000,000</p> <p>Payment Technology Network Initial Public Offering Co-Manager September 2020</p>	<p>\$130,000,000</p> <p>Subordinated Notes Left Bookrunning Manager September 2020</p>	<p>\$500,000,000</p> <p>Preferred Stock Co-Manager September 2020</p>	<p>\$110,000,000</p> <p>Subordinated Notes Left Bookrunning Manager September 2020</p>	<p>\$70,000,000</p> <p>Subordinated Notes Joint Placement Agent September 2020</p>	<p>\$50,000,000</p> <p>Preferred Stock Joint Bookrunning Manager August 2020</p>	<p>\$150,000,000</p> <p>Preferred Stock Left Bookrunning Manager August 2020</p>	<p>\$100,000,000</p> <p>Subordinated Notes Joint Bookrunning Manager August 2020</p>
<p>\$100,000,800</p> <p>Follow-on Offering Co-Manager August 2020</p>	<p>\$1,000,000,000</p> <p>Convertible Notes Joint Bookrunning Manager August 2020</p>	<p>\$700,000,000</p> <p>Senior Notes Co-Manager August 2020</p>	<p>\$106,000,000</p> <p>Subordinated Notes Joint Placement Agent August 2020</p>	<p>\$75,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager July 2020</p>	<p>\$300,000,000</p> <p>Senior Notes Co-Manager July 2020</p>	<p>\$48,000,000</p> <p>Preferred Stock Joint Bookrunning Manager July 2020</p>	<p>\$500,000,000</p> <p>Senior Notes Co-Manager July 2020</p>
<p>\$75,000,000</p> <p>Subordinated Notes Joint Placement Agent July 2020</p>	<p>\$750,000,000</p> <p>Senior Notes Co-Manager July 2020</p>	<p>\$925,000,000</p> <p>Preferred Stock Co-Manager August 2020</p>	<p>\$110,000,000</p> <p>Preferred Stock Joint Bookrunning Manager June 2020</p>	<p>\$75,000,000</p> <p>Subordinated Notes Left Bookrunning Manager June 2020</p>	<p>\$225,000,000</p> <p>Preferred Stock Left Bookrunning Manager June 2020</p>	<p>\$50,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager June 2020</p>	<p>\$500,000,000</p> <p>Follow-on Offering Co-Manager June 2020</p>



DEBT & EQUITY FINANCINGS

<p>\$40,000,000</p> <p>Subordinated Notes Sole Placement Agent June 2020</p>	<p>\$175,231,250</p> <p>Follow-on Offering Co-Manager June 2020</p>	<p>\$60,000,000</p> <p>Subordinated Notes Sole Placement Agent June 2020</p>	<p>\$172,500,000</p> <p>Preferred Stock Joint Bookrunning Manager June 2020</p>	<p>\$81,000,000</p> <p>Initial Public Offering Joint Bookrunning Manager June 2020</p>	<p>\$100,000,000</p> <p>Subordinated Notes Left Bookrunning Manager June 2020</p>	<p>\$94,300,000</p> <p>Follow-on Offering Joint Bookrunning Manager June 2020</p>	<p>\$400,000,000</p> <p>Senior Notes Co-Manager June 2020</p>
<p>\$60,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager June 2020</p>	<p>\$115,000,000</p> <p>Preferred Stock Joint Bookrunning Manager June 2020</p>	<p>\$75,000,000</p> <p>Subordinated Notes Joint Bookrunning Manager June 2020</p>	<p>FSKR FS KKR Capital Corp. II</p> <p>Direct Listing Lead Advisor June 2020</p>	<p>\$850,000,000</p> <p>Senior Notes Co-Manager June 2020</p>	<p>\$100,000,000</p> <p>Preferred Stock Left Bookrunning Manager June 2020</p>	<p>\$184,000,000</p> <p>Follow-on Offering Co-Manager June 2020</p>	<p>\$100,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager June 2020</p>
<p>\$150,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager June 2020</p>	<p>\$655,500,000</p> <p>Initial Public Offering Co-Manager May 2020</p>	<p>\$40,000,000</p> <p>Subordinated Notes Sole Placement Agent May 2020</p>	<p>\$399,000,000</p> <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$575,000,000</p> <p>Preferred Stock Co-Manager May 2020</p>	<p>\$200,000,000</p> <p>Subordinated Notes Left Bookrunning Manager May 2020</p>	<p>\$225,000,000</p> <p>Subordinated Notes Joint Bookrunning Manager May 2020</p>	<p>\$12,076,364,160</p> <p>Follow-on Offering Co-Manager May 2020</p>
<p>\$344,999,963</p> <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$225,000,000</p> <p>Preferred Stock Left Bookrunning Manager May 2020</p>	<p>\$400,000,000</p> <p>Senior Notes Left Bookrunning Manager May 2020</p>	<p>\$138,000,000</p> <p>Preferred Stock Left Bookrunning Manager May 2020</p>	<p>\$115,000,000</p> <p>Subordinated Notes Left Bookrunning Manager May 2020</p>	<p>\$150,000,000</p> <p>Subordinated Notes Co-Manager May 2020</p>	<p>\$150,000,000</p> <p>Subordinated Notes Sole Bookrunning Manager April 2020</p>	<p>\$40,500,000</p> <p>Subordinated Notes Sole Placement Agent March 2020</p>
<p>\$100,000,000</p> <p>Preferred Stock Joint Bookrunning Manager February 2020</p>	<p>\$65,952,500</p> <p>Initial Public Offering Joint Bookrunning Manager February 2020</p>	<p>\$300,000,000</p> <p>Senior Notes Co-Manager February 2020</p>	<p>\$101,650,000</p> <p>Initial Public Offering Joint Bookrunning Manager February 2020</p>	<p>\$350,000,000</p> <p>Preferred Stock Joint Bookrunning Manager February 2020</p>	<p>\$275,000,000</p> <p>Preferred Stock Joint Bookrunning Manager February 2020</p>	<p>\$305,100,000</p> <p>Follow-on Offering Co-Manager February 2020</p>	<p>\$375,000,000</p> <p>Subordinated Notes Joint Bookrunning Manager February 2020</p>



DEBT & EQUITY FINANCINGS

<p>\$300,000,000</p> <p>Senior Notes Co-Manager February 2020</p>	<p>\$575,000,000</p> <p>Preferred Stock Joint Bookrunning Manager February 2020</p>	<p>\$295,000,000</p> <p>Block Trade Joint Bookrunning Manager January 2020</p>	<p>\$150,000,000</p> <p>Preferred Stock Joint Bookrunning Manager January 2020</p>	<p>\$70,400,000</p> <p>Follow-on Offering Joint Bookrunning Manager January 2020</p>	<p>\$125,000,000</p> <p>144A Common Stock Private Placement Sole Placement Agent January 2020</p>	<p>\$125,000,000</p> <p>Senior Notes Sole Placement Agent January 2020</p>	<p>\$84,134,000</p> <p>Follow-on Offering Joint Bookrunning Manager January 2020</p>
<p>\$245,000,000</p> <p>Follow-on Offering Joint Bookrunning Manager January 2020</p>	<p>\$500,000,000</p> <p>Senior Notes Co-Manager January 2020</p>	<p>\$16,529,600</p> <p>Initial Public Offering Second Step Conversion Financial Advisor and Sole Manager January 2020</p>	<p>\$750,000,000</p> <p>Senior Notes Co-Manager January 2020</p>	<p>\$1,400,000,000</p> <p>Senior Notes Co-Manager January 2020</p>			

TECHNOLOGY

STRATEGIC ADVISORY

<p>\$300,000,000</p> <p>Has Been Acquired by LOFTWARE a portfolio company of Riverside Partners Advisor to Seller December 2020</p>	<p>\$350,000,000</p> <p>Has Acquired DERMSTORE a subsidiary of TARGET Exclusive Advisor to Buyer December 2020</p>	<p>\$1,841,000,000</p> <p>Has Merged with CABOC Advisor to Buyer December 2020</p>	<p>Velocity a portfolio company of SILVERLAKE SUMERU</p> <p>Has Been Acquired by NAVISITE a portfolio company of MDP Advisor to Seller December 2020</p>	<p>\$1,800,000,000</p> <p>Has Merged with Desktop Metal Capital Markets Advisor December 2020</p>	<p>\$222,000,000</p> <p>Has Merged with Viasat Advisor to the Board of Directors of Rignet, Inc. December 2020</p>	<p>Relational Architects International</p> <p>Has Been Acquired by BROADCOM Advisor to Seller December 2020</p>	<p>\$3,500,000,000</p> <p>Has Agreed to Merge with skillz iSports for Everyone Capital Markets Advisor December 2020</p>
<p>\$300,000,000</p> <p>OpenMarket a wholly owned subsidiary of amdocs Divestiture of Assets infobip Financed by One Equity Partners Advisor to Seller December 2020</p>	<p>profit SOFTWARE</p> <p>Has Been Acquired by VOLPi CAPITAL Advisor to Seller December 2020</p>	<p>\$285,000,000</p> <p>Has Acquired ID Advisor to Buyer November 2020</p>	<p>PAS™</p> <p>Has Been Acquired by HEXAGON Advisor to Seller December 2020</p>	<p>Colmero subsidiary of TX</p> <p>Has Been Acquired by BYGGFAKTA GROUP a portfolio company of STYLING SQUARE and T&A ASSOCIATES Advisor to Seller October 2020</p>	<p>\$321,098,500</p> <p>Has Merged with SOFTWARE ACQUISITION GROUP Advisor to Seller October 2020</p>	<p>GreenHills COMMUNICATIONS</p> <p>Has Acquired Operating Companies of CITIZENS Advisor to Buyer September 2020</p>	<p>ADD:SECURE™ a portfolio company of CASTER CAPITAL</p> <p>Has Acquired abry partners connexas Advisor to Buyer July 2020</p>

TECHNOLOGY

STRATEGIC ADVISORY

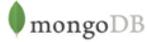
 Has Been Acquired by  Financial Advisor July 2020	 Has Been Acquired by  Advisor to Seller July 2020	 a portfolio company of    Has Been Acquired by   Advisor to Seller May 2020	 In its Defense Against NORTH & WEBSTER 1910,LLC and Simon Nynens Advisor to Wayside April 2020	\$1,150,000,000  a portfolio company of  Has Been Acquired by HELLMAN & FRIEDMAN Advisor to Seller April 2020	 Has Received an investment from  to Acquire  Advisor to Buyer March 2020
 Has Been Acquired by  a portfolio company of   Advisor to Seller February 2020	 a portfolio company of  Has Been Acquired by  a portfolio company of  Advisor to Seller February 2020	 Has Acquired  a portfolio company of  Advisor to Buyer January 2020	 a portfolio company of  Has Been Acquired by  Advisor to Seller January 2020	 Has Merged with  a subsidiary of  Advisor to Seller January 2020	

DEBT & EQUITY FINANCINGS

\$63,825,000  Confidentially Marketed Follow-on Offering Left Bookrunning Manager December 2020	\$276,000,000 KINS Technology Group Initial Public Offering Joint Bookrunning Manager December 2020	\$3,490,000,108  Initial Public Offering Co-Manager December 2020	\$150,000,000  Initial Public Offering Left Bookrunning Manager December 2020	\$146,050,000  Follow-on Offering Left Bookrunning Manager December 2020	\$30,000,000  Private Placement Financial Advisor December 2020	\$275,000,000 Nebula Caravel Acquisition Corp  Initial Public Offering Joint Bookrunning Manager December 2020	\$1,104,000,000  Initial Public Offering Co-Manager December 2020
C\$8,050,014  Private Placement Sole Bookrunning Manager December 2020	C\$11,629,920  Subscription Receipts Sole Bookrunning Manager December 2020	\$60,000,000  Senior Secured Credit Facility Sole Placement Agent December 2020	\$323,250,000  A CREDIT FOR GROWTH Hennessy Capital Acquisition Corp. IV PIPE Joint Placement Agent December 2020	\$646,875,000  Follow-on Offering Co-Manager December 2020	C\$60,000,000  Subscription Receipts Co-Manager November 2020	\$68,425,000  See Beyond Follow-on Offering Joint Bookrunning Manager November 2020	\$340,000,000  Follow-on Offering Co-Manager November 2020
 Senior Secured Credit Facilities Sole Placement Agent October 2020	\$500,000,000  Senior Notes Joint Bookrunning Manager October 2020	\$175,000,000  Convertible Senior Notes Co-Manager October 2020	C\$41,570,000  Follow-on Offering Sole Bookrunning Manager October 2020	\$740,000,000  Initial Public Offering Co-Manager October 2020	\$2,362,500,000  Lufax Holding Ltd Initial Public Offering Co-Manager October 2020	\$10,050,000  Follow-on Offering Co-Manager October 2020	\$115,000,000  Follow-on Offering Joint Bookrunner October 2020

TECHNOLOGY

DEBT & EQUITY FINANCINGS

<p>CS\$172,400,000</p>  <p>Initial Public Offering</p> <p>Co-Manager October 2020</p>	<p>\$20,000,000</p>  <p>Follow-on Offering</p> <p>Broker October 2020</p>	<p>\$509,000,000</p>  <p>Initial Public Offering</p> <p>Senior Co-Manager September 2020</p>	<p>\$230,400,000</p>  <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>	<p>\$150,000,000</p>  <p>Convertible Notes</p> <p>Lead Manager September 2020</p>	<p>\$3,864,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager September 2020</p>	<p>VOYAGER</p> <p>Follow-on Offering Sole Bookrunning Manager September 2020</p>	<p>\$588,600,000</p>  <p>Follow-on Offering</p> <p>Senior Co-Manager September 2020</p>
<p>£30,000,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunner September 2020</p>	<p>\$33,000,000</p>  <p>Private Placement</p> <p>Sole Placement Agent September 2020</p>	<p>\$1,300,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager September 2020</p>	<p>\$400,000,000</p>  <p>Senior Notes</p> <p>Joint Bookrunning Manager September 2020</p>	<p>\$575,000,000</p>  <p>Convertible Notes</p> <p>Co-Manager September 2020</p>	<p>\$125,130,000</p>  <p>Follow-on Offering</p> <p>Lead Manager August 2020</p>	<p>\$574,999,856</p>  <p>Follow-on Offering</p> <p>Co-Manager August 2020</p>	<p>\$635,627,995</p>  <p>Follow-on Offering</p> <p>Co-Manager August 2020</p>
<p>\$405,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager August 2020</p>	<p>\$517,500,000</p>  <p>Convertible Notes</p> <p>Co-Manager August 2020</p>	<p>\$165,000,000</p>  <p>Follow-on Offering</p> <p>Co-Manager August 2020</p>	<p>\$405,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager August 2020</p>	<p>\$205,000,000</p>  <p>Senior Secured Credit Facilities</p> <p>Sole Placement Agent July 2020</p>	<p>\$255,600,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager July 2020</p>	<p>\$172,500,000</p>  <p>Initial Public Offering</p> <p>Sole Bookrunning Manager July 2020</p>	<p>\$287,300,000</p>  <p>Follow-on Offering</p> <p>Co-Manager July 2020</p>
<p>\$401,850,000</p>  <p>Initial Public Offering</p> <p>Co-Manager July 2020</p>	<p>\$128,800,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager June 2020</p>	<p>\$172,500,000</p>  <p>Convertible Senior Notes</p> <p>Joint Lead Manager June 2020</p>	<p>\$285,560,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager June 2020</p>	<p>CS\$7,500,125</p>  <p>Follow-on Offering</p> <p>Sole Bookrunning Manager June 2020</p>	<p>GBP £5,700,000</p>  <p>Follow-on Offering</p> <p>Broker and Sole Bookrunner June 2020</p>	<p>\$1,064,675,000</p>  <p>Initial Public Offering</p> <p>Co-Manager June 2020</p>	<p>\$537,625,000</p>  <p>Initial Public Offering</p> <p>Senior Co-Manager June 2020</p>
<p>\$25,400,000</p>  <p>Follow-on Offering</p> <p>Nomad and Joint Bookrunner June 2020</p>	<p>\$253,000,000</p>  <p>Convertible Notes</p> <p>Co-Manager May 2020</p>	<p>\$747,500,000</p>  <p>Convertible Notes</p> <p>Co-Manager May 2020</p>	<p>\$315,000,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager May 2020</p>	<p>\$204,000,000</p>  <p>Follow-on Offering</p> <p>Co-Manager May 2020</p>	<p>\$100,000,000</p>  <p>Convertible Notes</p> <p>Sole Bookrunning Manager May 2020</p>	<p>\$80,000,000</p>  <p>Exchange of Convertible Notes</p> <p>Sole Placement Agent May 2020</p>	<p>\$286,350,000</p>  <p>Follow-on Offering</p> <p>Co-Manager May 2020</p>
<p>\$230,000,000</p>  <p>Convertible Notes</p> <p>Co-Manager April 2020</p>	<p>\$506,000,000</p>  <p>Convertible Senior Notes</p> <p>Co-Manager April 2020</p>	<p>\$28,750,000</p>  <p>Follow-on Offering</p> <p>Sole Bookrunning Manager February 2020</p>	<p>\$1,000,000,000</p>  <p>Convertible Senior Notes</p> <p>Co-Manager January 2020</p>	<p>\$890,000,000</p>  <p>Senior Secured Credit Facilities</p> <p>Joint Lead Arranger January 2020</p>			

REAL ESTATE, AND GAMING LOGGING & LEISURE

STRATEGIC ADVISORY

 <p>Financial Corporation AHEAD OF THE FUTURE</p> <p>Portfolio Disposition and Restructuring</p> <p>Financial Advisor July 2020</p>	 <p>GLOBAL MEDICAL REIT</p> <p>Fairness Opinion</p> <p>Financial Advisor July 2020</p>	<p>\$3,555,769,884</p>  <p>We Know Sports</p> <p>Has Merged with</p>  <p>Advisor to SBTech April 2020</p>	<p>\$641,271,125</p>  <p>We Know Sports</p> <p>Has Been Acquired by</p>  <p>Advisor to Seller April 2020</p>
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DEBT & EQUITY FINANCINGS

<p>\$210,000,000</p>  <p>Private Placement</p> <p>Sole Placement Agent December 2020</p>	<p>\$350,000,000</p>  <p>Senior Notes</p> <p>Co-Manager December 2020</p>	<p>\$300,000,000</p>  <p>Senior Notes</p> <p>Co-Manager December 2020</p>	<p>\$725,000,000</p>  <p>Senior Notes</p> <p>Co-Lead Manager December 2020</p>	<p>\$500,000,000</p>  <p>Senior Notes</p> <p>Joint Lead Manager December 2020</p>	<p>\$1,604,968,750</p>  <p>Follow-on Offering</p> <p>Co-Manager November 2020</p>	<p>\$400,000,000</p>  <p>Senior Notes</p> <p>Co-Manager November 2020</p>	<p>\$93,987,050</p>  <p>Initial Public Offering Left Bookrunning Manager November 2020</p>
<p>\$1,300,000,000</p>  <p>Senior Notes</p> <p>Joint Bookrunning Manager November 2020</p>	<p>\$500,000,000</p>  <p>Senior Notes</p> <p>Co-Manager October 2020</p>	<p>£55,000,000</p>  <p>Follow-on Offering</p> <p>Sole Global Coordinator and Bookrunner October 2020</p>	<p>£200,000,000</p>  <p>Follow-on Offering</p> <p>Sole Bookrunning Manager October 2020</p>	<p>\$700,000,000</p>  <p>Senior Notes</p> <p>Joint Bookrunning Manager October 2020</p>	<p>\$333,500,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager October 2020</p>	<p>£400,000,000</p>  <p>Senior Notes</p> <p>Co-Manager September 2020</p>	<p>\$982,100,000</p>  <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>
<p>\$238,000,000</p>  <p>Initial Public Offering</p> <p>Joint Bookrunning Manager September 2020</p>	<p>\$450,000,000</p>  <p>Senior Notes</p> <p>Co-Manager September 2020</p>	<p>\$192,280,000</p>  <p>Follow-on Offering</p> <p>Joint Bookrunning Manager September 2020</p>	<p>\$1,736,000,000</p>  <p>Follow-on Offering</p> <p>Co-Manager September 2020</p>	<p>\$225,000,000</p>  <p>Initial Public Offering</p> <p>Joint Bookrunning Manager August 2020</p>	<p>\$400,000,000</p>  <p>Senior Notes</p> <p>Senior Co-Manager August 2020</p>	<p>\$350,000,000</p>  <p>Senior Notes</p> <p>Co-Manager August 2020</p>	<p>\$350,000,000</p>  <p>Senior Notes</p> <p>Co-Lead Manager July 2020</p>

REAL ESTATE, AND GAMING LOGGING & LEISURE

DEBT & EQUITY FINANCINGS

<p>\$45,500,000</p>  <p>Follow-on Offering Joint Bookrunning Manager July 2020</p>	<p>\$662,285,000</p>  <p>Follow-on Offering Co-Manager June 2020</p>	<p>C\$75,000,000</p>  <p>Senior Unsecured Hybrid Debentures Co-Manager June 2020</p>	<p>\$298,800,000</p>  <p>Follow-on Offering Co-Manager June 2020</p>	<p>C\$75,000,000</p>  <p>Senior Unsecured Hybrid Debentures Co-Manager June 2020</p>	<p>\$807,300,000</p>  <p>Follow-on Offering Co-Manager June 2020</p>	<p>\$600,000,000</p>  <p>Senior Notes Co-Lead Manager May 2020</p>	 <p>\$345,000,000 Follow-on Offering Co-Manager</p> <hr/> <p>\$330,495,000 Convertible Senior Notes Co-Manager May 2020</p>
<p>£185,000,000</p>  <p>Follow-on Offering Joint Bookrunning Manager April 2020</p>	<p>\$175,375,000</p>  <p>Follow-on Offering Co-Manager April 2020</p>	<p>£139,800,000</p>  <p>Follow-on Offering Sole Bookrunning Manager April 2020</p>	<p>\$696,600,000</p>  <p>Follow-on Offering Joint Bookrunning Manager February 2020</p>	<p>\$2,500,000,000</p>  <p>Senior Notes Co-Manager January 2020</p>	<p>\$137,700,000</p>  <p>Follow-on Offering Joint Bookrunning Manager February 2020</p>		

RESTRUCTURING



MILLER BUCKFIRE
A Stifel Company

<p>\$250,000,000</p>  <p>Aggregate Indebtedness</p> <p>Advisor to Company in Exploring Strategic Alternatives December 2020</p>	<p>\$320,000,000</p>  <p>Recapitalization</p> <p>Investment Banker for Checkers December 2020</p>	<p>\$91,000,000</p>  <p>Aggregate Indebtedness</p> <p>Advisor to Tuesday Morning Company December 2020</p>	<p>\$3,321,000,000</p>  <p>Has Merged with QuantumScape</p> <p>Advisor to Kensington November 2020</p>	 <p>Out-of-Court Restructuring</p> <p>Investment Banker for Corner Bakery October 2020</p>
<p>\$903,000,000</p>  <p>Chapter 11 Restructuring</p> <p>Advisor for the UCC of GNC Holdings October 2020</p>	<p>\$933,000,000</p>  <p>Chapter 11 Restructuring</p> <p>Investment Banker for North American Lifting Holdings, Inc. October 2020</p>	<p>\$1,100,000,000</p>  <p>Aggregate Indebtedness</p> <p>Advisor to the Official Committee of Unsecured Creditors October 2020</p>	<p>\$246,000,000</p>  <p>Financial Corporation AHEAD OF THE FUTURE</p> <p>Portfolio Disposition and Restructuring</p> <p>Financial Advisor July 2020</p>	<p>\$246,000,000</p>  <p>Chapter 11 Restructuring</p> <p>Investment Banker for Techniplas, LLC June 2020</p>

FUND PLACEMENTS

EATON

PARTNERS
A Stifel Company

 Common Wealth Equity Partners ESG/Circular-Economy Rubber Upcycling December 2020	\$275,000,000 Crossplane Capital Fund I Value-Oriented Lower Middle Market Industrial Buyout December 2020	€1,700,000,000 Arrow Credit Opportunities European NPLs & Non-core Bank Credit November 2020	\$358,000,000 Global Aquaculture 8F Aquaculture Fund I February 2020	\$600,000,000 Water Infrastructure Ridgewood Water & Strategic Infra Fund February 2020	\$230,000,000 Structured Affordable Housing ARC 70 Capital Fund II January 2020
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FINANCIAL SPONSORS & VENTURE CAPITAL COVERAGE

STRATEGIC ADVISORY

\$250,000,000 Aggregate Indebtedness Advisor to Company in Exploring Strategic Alternatives December 2020	 Has Been Acquired by PRIME a portfolio company of SOUTHFIELD Advisor to Seller December 2020	 Has Been Acquired by NAVISITE a portfolio company of MDP Advisor to Seller December 2020	 Has Been Acquired by Envision Advisor to Seller December 2020	 Has Been Acquired by NEP Advisor to Seller December 2020	 Has Been Acquired by VOLPi CAPITAL Advisor to Seller December 2020	 Has Been Acquired by CAPITAL Advisor to Seller November 2020	 Has Been Acquired by Corona a portfolio company of Advisor to Seller October 2020
\$321,098,500 Has Merged with SOFTWARE ACQUISITION GROUP Advisor to Seller October 2020	 Has Been Acquired by FFL and TCG Advisor to Seller October 2020	 Has Acquired THE JORDAN COMPANY Advisor to Buyer October 2020	 Has Been Capitalized by PRITZKER PRIVATE CAPITAL Exclusive Financial Advisor October 2020	\$933,000,000 Chapter 11 Restructuring Investment Banker for North American Lifting Holdings, Inc. October 2020	 Out-of-Court Restructuring Investment Banker for Corner Bakery October 2020	 Has Been Acquired by BYGGFAKTA GROUP a portfolio company of STILNING SQUARE and TALASSOCIATES Advisor to Seller October 2020	 Has Acquired TRACHTE a portfolio company of MPE PARTNERS Advisor to Buyer September 2020
 Has Been Acquired by LashCo a portfolio company of GAUGE CAPITAL and HGGC Advisor to Seller September 2020	 Has Acquired AA Ireland Advisor to Buyer September 2020	£1,800,000,000 Has Merged with TILNEY Financial Advisor September 2020	 Has Been Acquired by EDGECo HOLDINGS a portfolio company of PARTHENON CAPITAL and WATERFALL CAPITAL Advisor to Seller September 2020	 Has Been Acquired by HOULIHAN LOKEY Advisor to Seller August 2020	 Has Been Acquired by CORE INDUSTRIAL Advisor to Seller July 2020	 Has Been Acquired by PRAIRIE CAPITAL and element solutions Advisor to Seller July 2020	 Has Been Acquired by CORE INDUSTRIAL Advisor to Seller July 2020
 Has Acquired Connexas Advisor to Buyer July 2020	 Has Been Acquired by VISIBLE Advisor to Seller June 2020	 Has Been Acquired by AEA Advisor to Seller June 2020	 Has Received an Investment from LIVINGBRIDGE Advisor to Seller June 2020	 Has Been Acquired by connexity a portfolio company of STG Advisor to Seller May 2020	 Has Sold a Minority Stake to WARREN EQUITY PARTNERS Advisor to Seller April 2020	\$1,150,000,000 Has Been Acquired by HELLMAN & FRIEDMAN Advisor to Seller April 2020	 Has Received an Investment from Apax PARTNERS to Acquire CAREERBUILDER EMPLOYMENT SCREENING Advisor to Buyer March 2020

FINANCIAL SPONSORS & VENTURE CAPITAL COVERAGE

STRATEGIC ADVISORY

 <p>Has Received an Investment From</p>  <p>Financial Advisor March 2020</p>	 <p>Has Been Acquired by</p>   <p>Advisor to Seller February 2020</p>	 <p>Has Been Acquired by</p>   <p>Advisor to Seller February 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller February 2020</p>	 <p>Has Received a Minority Investment from</p>  <p>Financial Advisor January 2020</p>	 <p>Has Acquired</p>   <p>Advisor to Buyer January 2020</p>
 <p>Has Been Acquired by</p>   <p>Advisor to Seller January 2020</p>	 <p>Has Been Acquired by</p>   <p>Advisor to Seller January 2020</p>	 <p>Has Sold</p>   <p>Advisor to Seller January 2020</p>	 <p>Has Been Acquired by</p>  <p>Advisor to Seller January 2020</p>	 <p>Has Been Acquired by Certain Funds Controlled by</p>   <p>Advisor to Arachas January 2020</p>	

FINANCIAL SPONSORS & VENTURE CAPITAL COVERAGE

DEBT & EQUITY FINANCINGS

<p>\$1,104,000,000</p>  <p>Initial Public Offering Co-Manager December 2020</p>	<p>\$1,000,000,000</p>  <p>Senior Notes Co-Manager December 2020</p>	<p>\$60,000,000</p>  <p>Senior Secured Credit Facility Sole Placement Agent December 2020</p>	<p>\$30,000,000</p>  <p>Private Placement Financial Advisor December 2020</p>	<p>\$750,000,000</p>  <p>Senior Secured Notes Co-Manager December 2020</p>	<p>\$275,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager December 2020</p>	<p>\$134,071,417</p>  <p>Follow-on Offering Joint Bookrunning Manager November 2020</p>	<p>\$151,250,000</p>  <p>Follow-on Offering Joint Bookrunning Manager November 2020</p>
<p>\$800,000,000</p>  <p>Senior Notes Co-Manager November 2020</p>	<p>\$335,000,000</p>  <p>Senior Notes Joint Bookrunning Manager November 2020</p>	<p>\$1,325,000,000</p>  <p>Senior Secured Credit Facilities Joint Lead Arranger November 2020</p>	<p>\$1,863,000,000</p>  <p>Initial Public Offering Joint Bookrunning Manager November 2020</p>	<p>\$500,000,000</p>  <p>Senior Notes Co-Manager November 2020</p>	<p>\$340,000,000</p>  <p>Follow-on Offering Co-Manager November 2020</p>	<p>\$92,000,000</p>  <p>Senior Secured Credit Facilities Financial Advisor October 2020</p>	<p>\$500,000,000</p>  <p>Senior Notes Co-Manager October 2020</p>

FINANCIAL SPONSORS & VENTURE CAPITAL COVERAGE

DEBT & EQUITY FINANCINGS

<p>\$104,796,260</p> <p>Eucrates Biomedical Acquisition Corp.</p> <p>Initial Public Offering Left Bookrunning Manager October 2020</p>	<p>\$86,250,000</p> <p>HYCROFT</p> <p>Follow-on Offering Joint Bookrunning Manager October 2020</p>	<p>\$740,000,000</p> <p>McAfee</p> <p>Initial Public Offering Co-Manager October 2020</p>	<p>\$890,000,000</p> <p>PAE <i>Proteum Equity</i></p> <p>Term Loan B Joint Lead Arranger October 2020</p>	<p>\$63,417,360</p> <p>ONEWATER</p> <p>Follow-on Offering Co-Manager September 2020</p>	<p>\$250,000,000</p> <p>ACON S2 <small>through Acronology Special Purpose Acquisition Corp.</small></p> <p>Initial Public Offering Joint Bookrunning Manager September 2020</p>	<p>\$955,937,500</p> <p>THE AZEK COMPANY <small>a portfolio company of</small></p> <p>ARES ONTARIO TEACHERS' FEDERATION</p> <p>Follow-on Offering Co-Manager September 2020</p>	<p>\$238,000,000</p> <p>CORSAIR <small>a portfolio company of</small></p> <p>EAGLE TREE CAPITAL</p> <p>Initial Public Offering Joint Bookrunning Manager September 2020</p>
<p>\$175,000,000</p> <p>msts <small>a portfolio company of</small></p> <p>CORSAIR CAPITAL</p> <p>Senior Secured Credit Facility Sole Placement Agent September 2020</p>	<p>\$750,000,000</p> <p>GFL <small>GREEN FOR LIFE</small> <small>a portfolio company of</small></p> <p>BC PARTNERS ONTARIO TEACHERS' FEDERATION</p> <p>Senior Secured Notes Co-Manager August 2020</p>	<p>\$165,000,000</p> <p>sproutsocial</p> <p>Follow-on Offering Co-Manager August 2020</p>	<p>\$574,999,856</p> <p>Avalara</p> <p>Follow-on Offering Co-Manager August 2020</p>	<p>\$1,000,000,000</p> <p>KKR</p> <p>Convertible Notes Joint Bookrunning Manager August 2020</p>	<p>\$405,000,000</p> <p>Duck Creek Technologies</p> <p>Initial Public Offering Co-Manager August 2020</p>	<p>\$204,687,494</p> <p>Vital Farms</p> <p>Initial Public Offering Joint Bookrunning Manager July 2020</p>	<p>\$205,000,000</p> <p>WIDEORBIT</p> <p>Senior Secured Credit Facilities Sole Placement Agent July 2020</p>
<p>\$142,600,000</p> <p>adapthealth</p> <p>Follow-on Offering Senior Co-Manager July 2020</p>	<p>\$287,300,000</p> <p>Ping Identity <small>a portfolio company of</small></p> <p>VISTA EQUITY PARTNERS</p> <p>Follow-on Offering Co-Manager July 2020</p>	<p>\$400,000,000</p> <p>ARES</p> <p>Senior Notes Co-Manager June 2020</p>	<p>\$879,462,500</p> <p>THE AZEK COMPANY <small>a portfolio company of</small></p> <p>ARES ONTARIO TEACHERS' FEDERATION</p> <p>Initial Public Offering Co-Manager June 2020</p>	<p>\$537,625,000</p> <p>VROOM <small>a portfolio company of</small></p> <p>CATTERTON</p> <p>Initial Public Offering Senior Co-Manager June 2020</p>	<p>\$204,000,000</p> <p>Ping Identity <small>a portfolio company of</small></p> <p>VISTA EQUITY PARTNERS</p> <p>Follow-on Offering Co-Manager May 2020</p>	<p>\$655,500,000</p> <p>SELECTQUOTE</p> <p>Initial Public Offering Co-Manager May 2020</p>	<p>\$253,500,000</p> <p>EVOQUA <small>a portfolio company of</small></p> <p>AEA</p> <p>Follow-on Offering Co-Manager March 2020</p>
<p>\$60,000,000</p> <p>sientra <small>SIMPLICITY IS BEAUTY</small></p> <p>Convertible Notes Lead Advisor March 2020</p>	<p>\$1,425,000,000</p> <p>GFL <small>GREEN FOR LIFE</small> <small>a portfolio company of</small></p> <p>BC PARTNERS ONTARIO TEACHERS' FEDERATION</p> <p>Initial Public Offering Joint Bookrunning Manager March 2020</p>	<p>\$775,000,000</p> <p>GFL <small>GREEN FOR LIFE</small> <small>a portfolio company of</small></p> <p>BC PARTNERS ONTARIO TEACHERS' FEDERATION</p> <p>Tangible Equity Units Offering Joint Bookrunning Manager March 2020</p>	<p>\$890,000,000</p> <p>First Advantage <small>a portfolio company of</small></p> <p>SILVERLAKE</p> <p>Senior Secured Credit Facilities Joint Lead Arranger January 2020</p>	<p>INTERSTATE IWS <small>a portfolio company of</small></p> <p>LITTLEJOHN & CO. <small>SUMMIT STREET and Prophet Equity</small></p> <p>Preferred Stock Sole Placement Agent January 2020</p>	<p>\$325,000,000</p> <p>INTERSTATE IWS <small>a portfolio company of</small></p> <p>LITTLEJOHN & CO. <small>SUMMIT STREET and Prophet Equity</small></p> <p>Senior Secured Credit Facilities Sole Placement Agent January 2020</p>	<p>\$245,000,000</p> <p>PALOMAR SPECIALTY <small>a portfolio company of</small></p> <p>GENSTAR</p> <p>Follow-on Offering Joint Bookrunning Manager January 2020</p>	<p>\$750,000,000</p> <p>ARES <small>ARES CAPITAL CORPORATION</small></p> <p>Senior Notes Co-Manager January 2020</p>

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