






# STIFEL EUROPE: ENERGY & NATURAL RESOURCES

## 2021 NOTABLE TRANSACTIONS & CLIENT WINS

### European Capital Markets & Advisory

<p>\$225,000,000</p>  <p>Follow-on Offering Joint Global Coordinator May 2021</p> <p><b>Largest E&amp;P equity raise since 2019<sup>1</sup></b></p>	<p>\$180,000,000</p>  <p>Follow-on Offering Joint Bookrunner October 2021</p> <p><b>Second largest mining equity raise since 2019<sup>1</sup></b></p>	<p>\$146,000,000</p>  <p>Block Trade Joint Bookrunner March 2021</p> <p><b>Largest E&amp;P block trade since 2013<sup>1</sup></b></p>	<p>\$50,000,000</p>  <p>Follow-on Offering &amp; Reverse Takeover Nomad &amp; Joint Bookrunner June 2021</p> <p><b>Largest E&amp;P exploration raise since 2016<sup>1</sup></b></p>
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<p>\$10,000,000</p>  <p>Follow-on Offering Sole Bookrunner January 2021</p>	<p>\$480,000,000</p>  <p>Redomicile and Readmission to Aim Nomad April 2021</p>	<p>\$30,000,000</p>  <p>Block Trade Joint Bookrunner November 2021</p>	<p>\$150,000,000</p>  <p>Convertible Bond Tender Offer Sole Dealer Manager Sept. &amp; Dec. 2021</p>	<p>\$40,000,000</p>  <p>Follow-on Offering Joint Bookrunner December 2021</p>
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### Corporate Broking New Clients

<p>\$504,000,000</p>  <p>Corporate Broker January 2021</p>	<p>\$5,900,000,000</p>  <p>UK And European Broking Adviser June 2021</p>	<p>\$200,000,000</p>  <p>Corporate Broker October 2021</p>	<p>\$70,000,000</p>  <p>Corporate Broker November 2021</p>	<p>\$158,000,000</p>  <p>Corporate Broker November 2021</p>	<p>\$125,000,000</p>  <p>Corporate Broker January 2022</p>
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During 2021, Stifel raised \$680 million for our Natural Resources clients in London. This included the first and second largest E&P deals and the second largest mining deal completed in London over the year demonstrating Stifel's unmatched execution capabilities.

## ENERGY & NATURAL RESOURCES KEY PERSONNEL



**Callum Stewart**  
Managing Director  
Energy & Natural Resources  
callum.stewart@stifel.com  
+44 7557 856 250



**Ashton Clanfield**  
Managing Director  
Energy & Natural Resources  
ashton.clanfield@stifel.com  
+44 7940 076 433



**Jason Grossman**  
Director  
Energy & Natural Resources  
jason.grossman@stifel.com  
+44 7551 171 583

We acted on

**3/5**

of the largest natural  
resources equity  
raises in London in  
2021

Source: Dealogic

**100%**

Fundraising track  
record. Team has  
successfully  
executed 40/40  
equity deals

We have raised over

**65%**

of All Equity Capital  
for London Oil & Gas  
Since 2018

Source: Dealogic. Excludes  
integrated energy companies, pure  
convertible transactions, and rights  
issues

We have Advised on

**65%**

of the Completed UK  
Public Oil & Gas  
M&A Transactions  
Since 2018

Source: Company Announcements