

WASTE SERVICES SECTOR

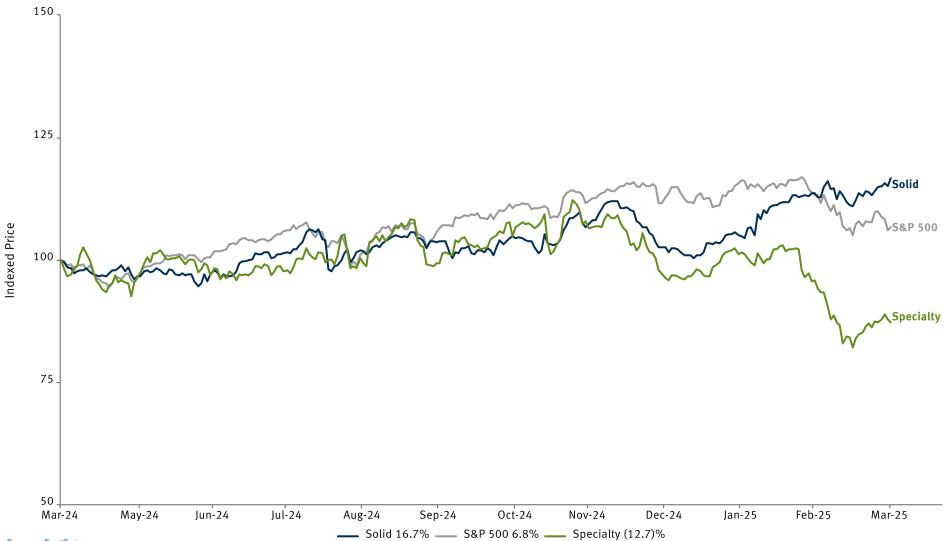
Stock Price Performance & Valuation Statistics



Q1 2025

Waste Services Sector Overview

Sub Sectors LTM Indexed Share Price Performance



Source: FactSet.

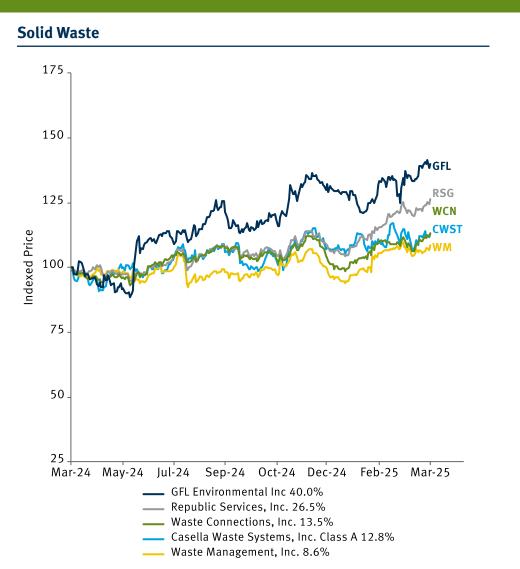
Note: Market value weighted indexes as of 03/31/2025.

Solid Waste includes: Casella Waste Systems, GFL Environmental, Republic Services, Waste Connections and Waste Management. **Specialty Waste includes:** Befesa, Clean Harbors, Darling Ingredients, Enviri Corporation and Secure Waste Infrastructure.



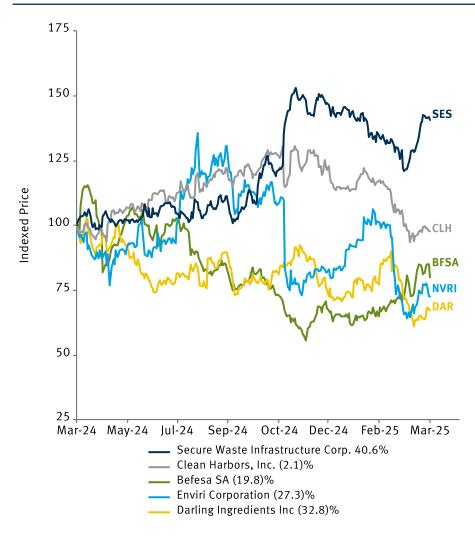
Waste Services Sector Overview

LTM Indexed Share Price Performance



Source: FactSet. Note: Market data as of 03/31/2025.

Specialty Waste





Waste Services Sector Overview

Comparable Company Analysis

Company Company	Stock Performance & Company Data				Valuation Data				Margins		Growth			Leverage
	Price as of 3/31/25	Change from 12/31/24	Market Value (\$mm)	Enterprise Value (\$mm)	EV / EBITDA					LTM	2-Year CAGR		5-Year	Net Debt /
							P / E		EBITDA	FCF ⁽¹⁾	Revs	EBITDA	EPS	LTM
					2025E	2026E	2025E	2026E	% Margin	% Margin	% Change	% Change	% Growth	EBITDA
Solid Waste														
Waste Management, Inc. (WM)	\$ 231.51	14.7%	\$ 93,093.7	\$115,150.7	15.3x	13.6x	29.8x	25.0x	29.5%	14.9%	5.8%	8.1%	10.5%	3.10x
Republic Services, Inc. (RSG)	242.16	20.4%	75,622.9	88,263.9	16.7x	15.5x	35.6x	32.2x	31.1%	19.5%	8.9%	12.6%	9.4%	2.50x
Waste Connections, Inc. (WCN)	195.19	13.8%	50,297.2	58,330.3	18.5x	16.6x	41.8x	36.6x	32.5%	20.7%	11.2%	14.3%	11.1%	2.60x
GFL Environmental Inc. (NYSE: GFL)	48.31	8.5%	18,998.8	20,507.8	15.3x	13.5x	NMF	66.7x *	28.6%	13.5%	7.8%	14.4%	NA	3.20x
Casella Waste Systems, Inc. (CWST)	111.51	5.4%	7,065.1	7,815.0	18.7x	16.4x	NMF	83.8x *	23.2%	10.1%	19.8%	21.3%	NA	2.80x
Group Mean		12.5%	\$ 49,015.6	\$ 58,013.6	16.9x	15.1x	35.7x	31.2x	29.0%	15.7%	10.7%	14.1%	10.3%	2.84x
Group Median		13.8%	50,297.2	58,330.3	16.7x	15.5x	35.6x	32.2x	29.5%	14.9%	8.9%	14.3%	10.5%	2.80x
Specialty Waste														
Clean Harbors, Inc. (CLH)	\$ 197.10	(14.4%)	\$ 10,615.2	\$ 12,611.6	10.7x	9.8x	26.5x	22.7x	19.0%	11.6%	6.8%	4.5%	9.0%	2.40x
Darling Ingredients Inc. (DAR)	31.24	(7.3%)	4,940.5	8,955.4	7.0x	5.8x	12.8x	8.7x	14.0%	5.1%	NEG	NEG	27.0%	4.89x
SECURE Waste Infrastructure Corp. (TSX:SES)	10.89	(3.6%)	2,523.3	2,740.9	7.4x	7.0x	16.0x	14.3x	4.2%	2.9%	12.6%	NEG	NA	0.67x
Enviri Corporation (NVRI)	6.65	(13.6%)	533.4	1,921.3	6.2x	5.7x	15.1x	66.5x *	13.6%	7.8%	11.4%	17.9%	10.0%	4.60x
Befesa S.A. (BFSA)	27.61	28.1%	1,104.4	1,813.0	11.5x	10.4x	12.1x	10.6x	10.0%	0.4%	4.4%	NEG	20.2%	2.80x
Group Mean		(2.2%)	\$ 3,943.4	\$ 5,608.4	8.5x	7.7x	16.5x	14.1x	12.2%	5.6%	8.8%	11.2%	16.5%	3.07x
Group Median		(7.3%)	2,523.3	2,740.9	7.4x	7.0x	15.1x	12.5x	13.6%	5.1%	9.1%	11.2%	15.1%	2.80x
Overall Group 3rd Quartile		14.5%	\$ 42,472.6	\$ 48,874.7	16.3x	15.0x	31.2x	28.6x	29.3%	14.5%	11.4%	16.1%	15.6%	3.18x
Overall Group Mean		5.2%	26,479.5	31,811.0	12.7x	11.4x	23.7x	21.4x	20.6%	10.6%	9.9 %	13.3%	13.9%	2.96x
Overall Group Median		6.9 %	8,840.1	10,783.5	13.4x	12.0x	21.3x	22.7x	21.1%	10.9%	8.9 %	14.3%	10.5%	2.80x
Overall Group 1st Quartile		(6.4%)	3,127.6	4,009.5	8.2x	7.7x	14.5x	12.5x	13.7%	5.7%	6.8%	10.3%	9.7%	2.53x

Source: FactSet, Capital IQ and Stifel estimates. NMF: Not Meaningful. NEG: Negative. NA: Not Available. * Excluded from mean and median calculation. (1) FCF is defined as EBITDA-Net CapEx.



Important Notice

Stifel collectively refers to Stifel, Nicolaus & Company, Incorporated and other affiliated broker-dealer subsidiaries of Stifel Financial Corp. The information and statistical data contained herein have been obtained from sources that Stifel believes are reliable, but Stifel makes no representation or warranty as to the accuracy or completeness of any such information or data and expressly disclaims any and all liability relating to or resulting from your use of these materials. The information and data contained herein are current only as of the date(s) indicated, and Stifel has no intention, obligation, or duty to update these materials after such date(s). These materials do not constitute an offer to sell or the solicitation of an offer to buy any securities, and Stifel is not soliciting any action based on this material. Stifel may be a market-maker in certain of these securities, and Stifel may have provided investment banking services to certain of the companies listed herein. Stifel and/or its respective officers, directors, employees, and affiliates may at any time hold a long or short position in any of these securities and may from time-to-time purchase or sell such securities. This material was prepared by Stifel Investment Banking and is not the product of the Stifel Research Department. It is not a research report, and should not be construed as such. This material may not be distributed without Stifel's prior written consent.

Copyright 2025 Stifel, Nicolaus & Company, Incorporated. All rights reserved.

