FOR IMMEDIATE RELEASE

STIFEL PUBLIC FINANCE GROUP RANKS NO. 1 IN MUNICIPAL NEGOTIATED ISSUES IN 2014

Stifel also led all firms in number of issues in four categories:

- National K-12 Financing – 295 issues totaling $4.7 billion
- Assessment District Financing – 51 issues totaling $909.9 million
- Multifamily Housing Financing – 41 issues totaling $415.5 million
- National TIF Financing – 39 issues totaling $1.2 billion

ST. LOUIS, February 2, 2015 – Stifel today announced that its Public Finance group, including acquired firms, led the nation in number of negotiated issues in 2014, serving as sole or senior manager for 586 transactions with a total par value of nearly $11.4 billion, according to data from Thomson Reuters SDC.

“Stifel’s rankings are a testament to the quality of our talented public finance professionals nationwide,” said Ken Williams, Director of Municipal Finance Group. “In recent years, we’ve significantly bolstered our capabilities with the addition of Stone & Youngberg, De La Rosa & Co., and Merchant Capital, and we look forward to continuing to leverage our robust platform to serve our clients’ complex underwriting needs.”

Stifel has ranked in the top ten nationally in senior managed negotiated issues for the last four years (including acquired firms).

Stifel Public Finance Information
A leader in public finance, Stifel’s areas of expertise include state and local governments, tax increment/development districts, K-12 school districts, utilities, transportation agencies, higher education institutions, and pension. With more than 160 public finance associates in 25 offices, Stifel has one of the largest municipal finance practices in the country.

Stifel Company Information
Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel’s broker-dealer clients are served in the United States through Stifel Nicolaus & Company, Incorporated; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Century Securities Associates, Inc., and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited; Keefe, Bruyette & Woods Limited; and Oriel Securities Limited. The Company’s broker-dealer affiliates provide wealth management, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. offers trust and related services. To learn more about Stifel, please visit the Company’s web site at www.stifel.com.

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