

FOR IMMEDIATE RELEASE

STIFEL COMPLETES ACQUISITION OF CITY FINANCIAL CORPORATION

ST. LOUIS, January 3, 2017 – Stifel Financial Corp. (NYSE: SF) today announced that it has completed the acquisition of City Financial Corporation and its wholly owned subsidiary, City Securities Corporation, an independent investment bank focused primarily on offering wealth management and public finance services across the Midwest and Indiana.

“We are excited to welcome Mike Bosway and his team to Stifel,” said Ronald J. Kruszewski, Chairman and CEO of Stifel. “The addition of City Securities’ private client and public finance businesses further underscores Stifel’s increased national presence in these two profitable and growing businesses lines.”

Established in 1924 and headquartered in Indianapolis, Indiana, City Securities Corporation has approximately 40 private client advisors in eight offices across Indiana that manage approximately \$4 billion in client assets, and its public finance group is the leading underwriter of Indiana municipal bond issues.

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel’s broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; Century Securities Associates, Inc.; and Eaton Partners, LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company’s broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company’s web site at www.stifel.com.

Cautionary Note Regarding Forward-Looking Statements

The information contained in this press release contains certain statements that may be deemed to be “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements in this report not dealing with historical results are forward-looking and are based on various assumptions. The forward-looking statements in this report are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the statements. Material factors and assumptions could cause actual results to differ materially from current expectations. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made. The Company disclaims any intent or obligation to update these forward-looking statements.

Stifel Investor Relations Contact

Joel Jeffrey, Senior Vice President
(212) 271-3610 direct
investorrelations@stifel.com