

**FOR IMMEDIATE RELEASE**

**STIFEL NAMED MID-MARKET EQUITY HOUSE OF THE YEAR  
BY INTERNATIONAL FINANCING REVIEW**

**ST. LOUIS, December 18, 2017** – Stifel Financial Corp. (NYSE: SF) today announced it has been named 2017 U.S. Mid-Market Equity House of the Year by International Financing Review (IFR). This is the third time in the last five years that Stifel has been awarded this honor, recognizing outstanding capital markets achievement.

Stifel was a bookrunner on 69 deals in 2017, an increase of more than 100% from 2016, across sectors including financial services (through its KBW subsidiary), technology, healthcare, consumer, and industrials. The firm earned a league table credit of \$2.8 billion, roughly triple last year’s activity. Stifel also acted as a co-manager on 53 additional deals, widening the breadth of its platform and cementing key relationships.

“We have a unique ability to scale up and scale down within our client set,” said Brad Raymond, Head of Investment Banking at Stifel. “We are thrilled to have IFR once again recognize the accomplishments of our team as we help companies across industries and geographies reach their capital-raising goals.”

International Financing Review is a weekly magazine affiliated with Thomson Reuters and regarded as a leading source of news, views, and opinion covering all aspects of global capital markets. Awards are based on a number of criteria, including how an institution has progressed, what strategic goals have been met, how it has adapted to market conditions, along with the diversity and complexity of its deal roster.

Read IFR’s full write up of Stifel [here](#).

**Stifel Company Information**

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel’s broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; Century Securities Associates, Inc.; and Eaton Partners, LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company’s broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company’s web site at [www.stifel.com](http://www.stifel.com).

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