

**FOR IMMEDIATE RELEASE****STIFEL ADDS DEREK ARCHILA AS SENIOR RESEARCH ANALYST  
COVERING BIOTECH SECTOR***Firm Continues Efforts to Bolster Healthcare Franchise*

**ST. LOUIS, July 18, 2018** – Stifel Financial Corp. (NYSE: SF) today announced that Derek Archila has joined the firm as a Director and Senior Analyst covering the biotechnology sector. He is based in the firm's Boston office.

Mr. Archila was previously an Executive Director and Senior Analyst covering biotechnology & specialty pharmaceuticals at Oppenheimer & Co. Inc. Earlier in his career, he was a Vice President focused on biopharma companies at Leerink Partners. Other relevant roles include work at GlobalData, where Mr. Archila was responsible for building the medical technology research & consulting team and a previous five year term as a senior medical technologist in the clinical hematology laboratory at Brigham & Women's Hospital. Derek earned both his B.S. in Medical Laboratory Science and M.B.A. from Northeastern University.

“Stifel continues to make significant investments in our fast-growing healthcare franchise,” noted Keith Gay, Director of Research. “Derek has a unique skillset that combines analytical ability with industry experience and we are thrilled to add someone of his caliber to our team.”

Last month, Stifel welcomed the arrival of Paul Matteis as Managing Director and Co-Head of the Biotech Research Team. With these hires, Stifel now has a global research team of 25 healthcare professionals. The firm also makes a market in more than 630 healthcare stocks, employs two dedicated equity sales sector specialists and offers a full suite of investment banking services to support healthcare companies at all stages.

**Stifel Company Information**

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Century Securities Associates, Inc., and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at [www.stifel.com](http://www.stifel.com).

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