

FOR IMMEDIATE RELEASE

**STIFEL ANNOUNCES KEY APPOINTMENTS TO  
GLOBAL TECHNOLOGY GROUP LEADERSHIP TEAM**

**NEW YORK & LONDON, September 14, 2023** — Stifel Financial Corp. (NYSE: SF) today announced key appointments to its Global Technology Group leadership team. Veteran investment bankers Chanan Glambosky and Victor Garcia have been promoted to Co-Heads of the Stifel Global Technology Group. Patrick Seely, currently Head of the Group, will become Group Vice-Chairman. Additionally, Larry Phillips and Ben Tompkins will assume responsibilities as Heads of U.S. and European Technology respectively.

“Since joining Stifel in 2019 through the acquisition of Mooreland Partners, Patrick has made a substantial impact on our business,” said Brad Raymond, Global Head of Investment Banking at Stifel. “Under Patrick’s leadership, we have been able to gain market share and increase our relevance to clients. We are thrilled that Patrick is taking on new responsibilities as Global Technology Group Vice-Chairman, where he can devote even more time to client service.”

*New Leadership Named*

Based in New York, Chanan Glambosky joined Stifel in 2016 as a Managing Director. He has nearly two decades of investment banking experience and has worked on hundreds of transactions that span M&A, public equity and debt financings, corporate divestitures, and private capital raises. During his time at Stifel, he has been primarily responsible for covering technology-enabled services companies and has advised on several notable transactions within the workforce solutions, information, marketing, and business process outsourcing (BPO) sectors. Mr. Glambosky previously worked in the technology investment banking groups at RBC Capital Markets and Bank of America Merrill Lynch.

Based in London, Victor Garcia joined Stifel in 2019 through the acquisition of Mooreland Partners, where he was a Partner. During a career spanning 25 years as an investment banker, Mr. Garcia has advised on a multitude of M&A and capital raising deals across the technology industry in both Europe and North America. While at Stifel, he has been primarily responsible for sourcing and executing transactions in the software segment, but also in fintech, smart mobility, and robotics. Earlier in his career, he worked in the technology investment banking groups at Nomura and Broadview.

“Chanan and Victor have been key drivers behind the significant growth and diversification of our technology franchise in recent years,” added Raymond. “I am pleased to recognize their leadership contributions with these well-deserved promotions and I look forward to working with them in their new roles.”

### ***Additional Leadership in U.S. and Europe***

Stifel today also announced that Larry Phillips will take on additional responsibilities as Head of U.S. Technology. Mr. Phillips joined Stifel in 2019 through the acquisition of Mooreland Partners, where he was a co-founder. As a New York-based Managing Director, he brings over 30 years of experience in technology investment banking as well as experience as an operating executive and investor. He has executed over 100 M&A and financing transaction in technology with a focus today on application software and Internet marketplaces and services.

Ben Tompkins has been named Head of European Technology out of London. Mr. Tompkins joined Stifel in 2020, bringing more than three decades of experience working with European high-growth technology companies as both an advisor and venture capital investor. While at Stifel, he has focused primarily on cloud-based software and software applications supporting financial institutions, e-commerce, AI and data analytics, and consumer markets.

### ***Leading Technology Franchise***

Technology is the largest industry vertical within Stifel, with a total team of more than 100 professionals across the globe, covering Software, Electronics & Industrial Technology, Internet & Digital Media, Technology Enabled Services and Telecom & Media. Our specialist teams work across multiple product groups, including M&A, Equity Capital Markets, Debt Capital Markets and Private Placements.

Stifel has consistently been a top three advisor in technology sector M&A transactions in the mid-market and ranks in the top 10 of all managed technology-related equity deals.

### **Stifel Company Information**

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Stifel Independent Advisors, LLC. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank and Stifel Bank & Trust offer a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at [www.stifel.com](http://www.stifel.com). For global disclosures, please visit <https://www.stifel.com/investor-relations/press-releases>.

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