

FOR IMMEDIATE RELEASE

## STIFEL EXPANDS VENTURE BANKING TEAM TO ACCELERATE GROWTH IN LIFE SCIENCES AND HEALTHCARE SECTORS

ST. LOUIS, MO — September 23, 2025 — Stifel Financial Corp. (NYSE: SF) today announced a major expansion of its Venture Banking team, welcoming a new group of senior bankers, formerly from Silicon Valley Bank, who bring deep expertise across the life sciences and healthcare ecosystem. This strategic move reinforces Stifel's commitment to supporting innovation-driven companies and investors in sectors such as biotech, diagnostics and tools, medical devices, and healthtech.

The new hires are led by Managing Directors **Jackie Spencer, Anthony Flores, Milo Bissin, Julie Ebert, Timothy Lew, and Sam Subilia**, all recognized for their success in venture banking, corporate finance, and strategic advisory. Collectively, they have advised and supported hundreds of early- and growth-stage companies, with backgrounds spanning commercial banking, venture debt, and investment banking at leading institutions. Vice Presidents **Tessa Dibble, Lindsey Seidner, and Ariana DaCruz** also join Stifel as part of the senior team.

This expansion builds on Stifel Bank's recent momentum in Venture & Fund Banking, which has seen the team grow to over 100 bankers, more than \$10 billion in loan commitments, and a more than doubling of venture client deposits in the past year.

"Stifel is proud to be a leading partner to the innovation ecosystem," said Ronald J. Kruszewski, Chairman and CEO of Stifel. "Adding this talented team further strengthens our capabilities in healthcare and life sciences and expands the resources we provide to founders and investors."

"The life sciences and healthcare sectors are at a critical inflection point, driven by the transformative potential of AI," noted Jackie Spencer. "We are excited to bring our expertise to Stifel's broader platform, which is uniquely positioned to provide founders and management teams with the resources and solutions to scale from inception to exit."

Beyond venture banking, Stifel's life sciences and healthcare focus spans equity research, capital raising, mergers and acquisitions, plus proprietary conferences and events. Since early September, Stifel has acted as joint bookrunner on 4 biopharma financings raising \$1.1 billion, including the first biopharma IPO in seven months.

### Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Stifel Independent Advisors, LLC. The Company's broker-dealer

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