

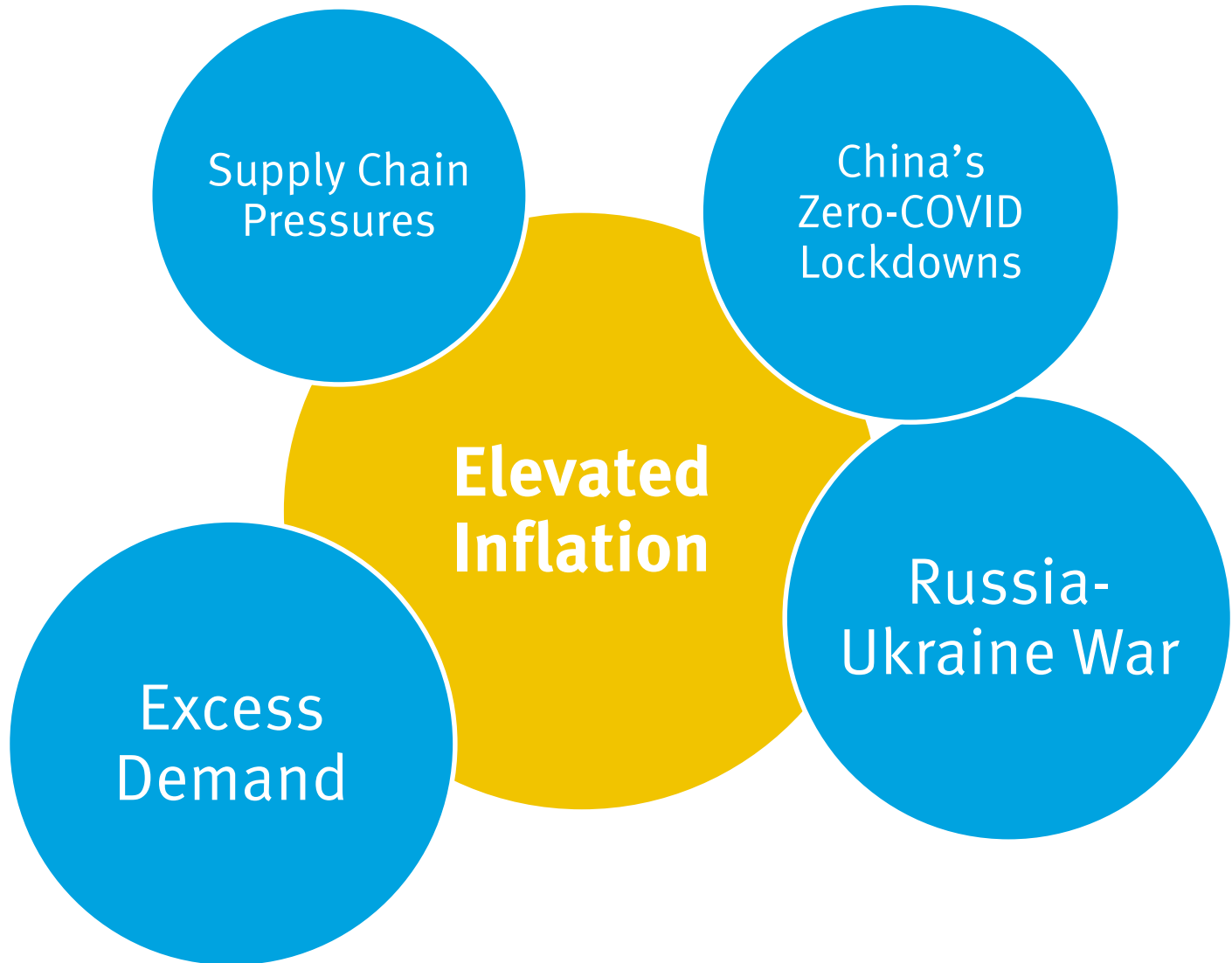
STIFEL

FAVORITE

15

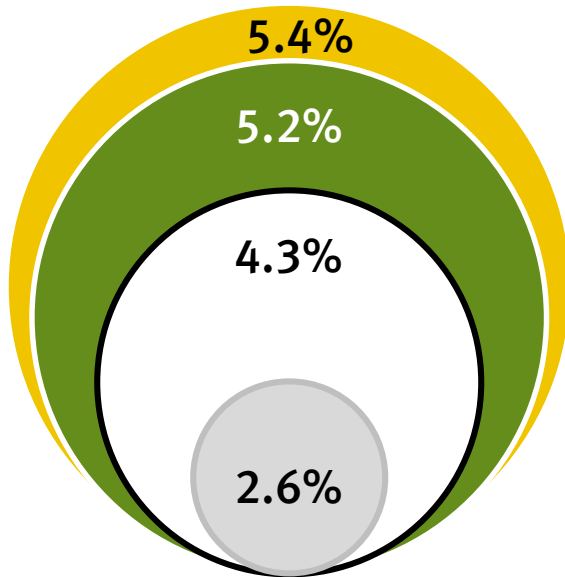
October 5, 2022

Insights From Stifel's CIO Office

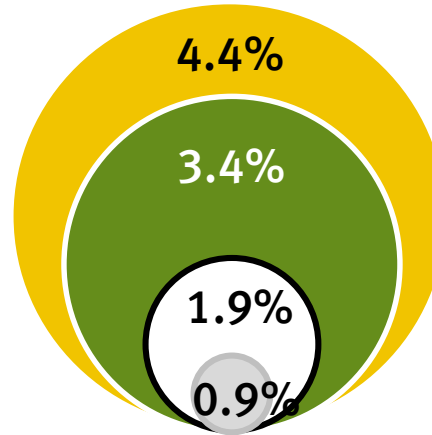


Market Sight/Lines - Federal Open Market Committee Update: Higher Rates for Longer

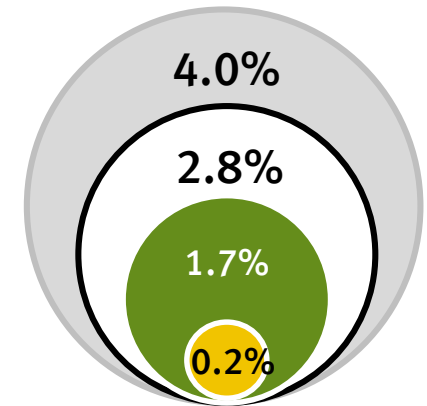
PCE Inflation
(% Change 4Q/4Q)



Federal Funds Rate



Real GDP
(% Change 4Q/4Q)

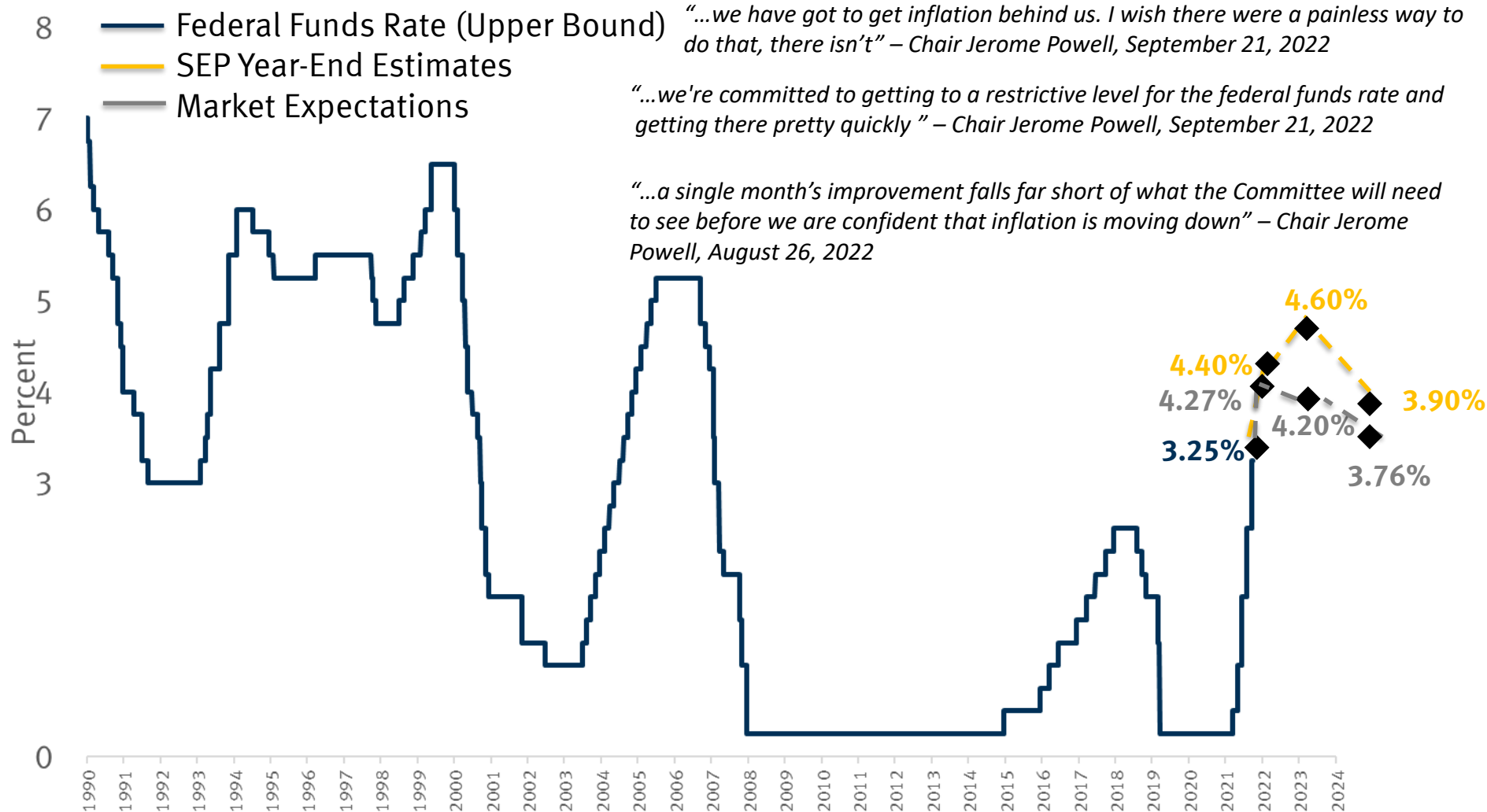


December 2021 Projection

March 2022

June 2022

September 2022

Market Sight/Lines - Federal Open Market Committee Update: Higher Rates for Longer

Source: Stifel Investment Strategy data via Bloomberg, JP Morgan, as of September 26, 2022

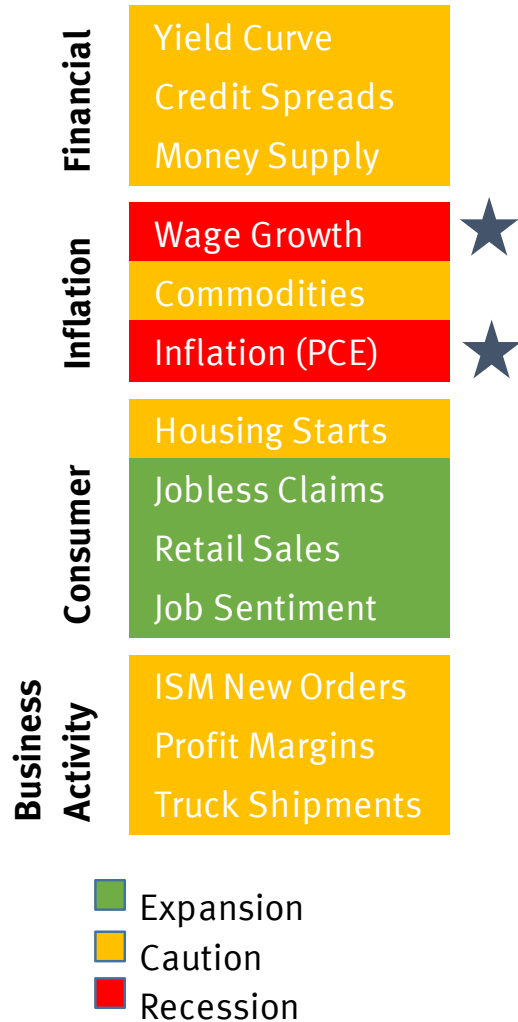
| U.S. GDP | Q3 21 | Q4 21 | Q1 22 | Q2 22 | Q3 22 | Q4 22 | Q1 23 | 2020 | 2021 | 2022 | 2023 |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|
| Consensus Estimates | 2.3 | 6.9 | -1.6 | -0.6 | 1.4 | 1.0 | 0.8 | -2.8 | 5.9 | 1.6 | 0.8 |
| Stifel* | 5.0 | 3.2 | 1.2 | 0.5 | -1.1 | -2.1 | -0.8 | -3.5 | 5.3 | -1.3 | 0.4 |
| Goldman Sachs | 3.3 | 7.0 | 1.5 | 0.7 | 0.9 | 1.0 | 0.8 | -3.4 | 5.7 | 1.6 | 0.9 |
| Capital Economics | 2.6 | 4.5 | 1.2 | 1.2 | 2.4 | 1.6 | 1.5 | -3.5 | 5.7 | 1.9 | 1.2 |
| Strategas | 2.0 | 5.7 | 1.0 | -0.5 | 1.0 | 1.0 | 0.0 | -3.2 | 5.6 | 1.6 | 0.7 |
| UBS | 3.4 | 6.1 | 1.5 | -0.8 | 0.8 | 1.0 | 0.9 | -3.5 | 5.6 | 1.6 | 0.7 |
| Wells Fargo | 3.0 | 5.9 | 0.6 | 0.2 | 3.5 | 0.4 | -0.7 | -3.5 | 5.6 | 1.9 | -0.2 |
| Bloomberg Economics | 3.5 | 5.0 | 1.2 | 1.0 | 1.5 | 1.4 | 1.3 | -3.5 | 5.6 | 1.6 | 0.7 |
| Barclays | 3.0 | 5.5 | 1.5 | -0.4 | 0.5 | 0.0 | -0.5 | -3.5 | 5.6 | 1.5 | 0.2 |
| JPMorgan Chase | 3.0 | 7.0 | 1.1 | 0.7 | 1.0 | 1.5 | 1.0 | -3.5 | 5.7 | 1.7 | 0.9 |
| Bank of America ML | 4.5 | 6.0 | 1.0 | -1.5 | 1.0 | 0.5 | -0.5 | -3.5 | 5.6 | 1.6 | -0.6 |
| Federal Reserve** | | | | | | | | -2.4 | 5.5 | 0.2 | 1.2 |

Annualized percent change from prior quarter and year-over-year change are shown for quarterly and yearly periods, respectively.

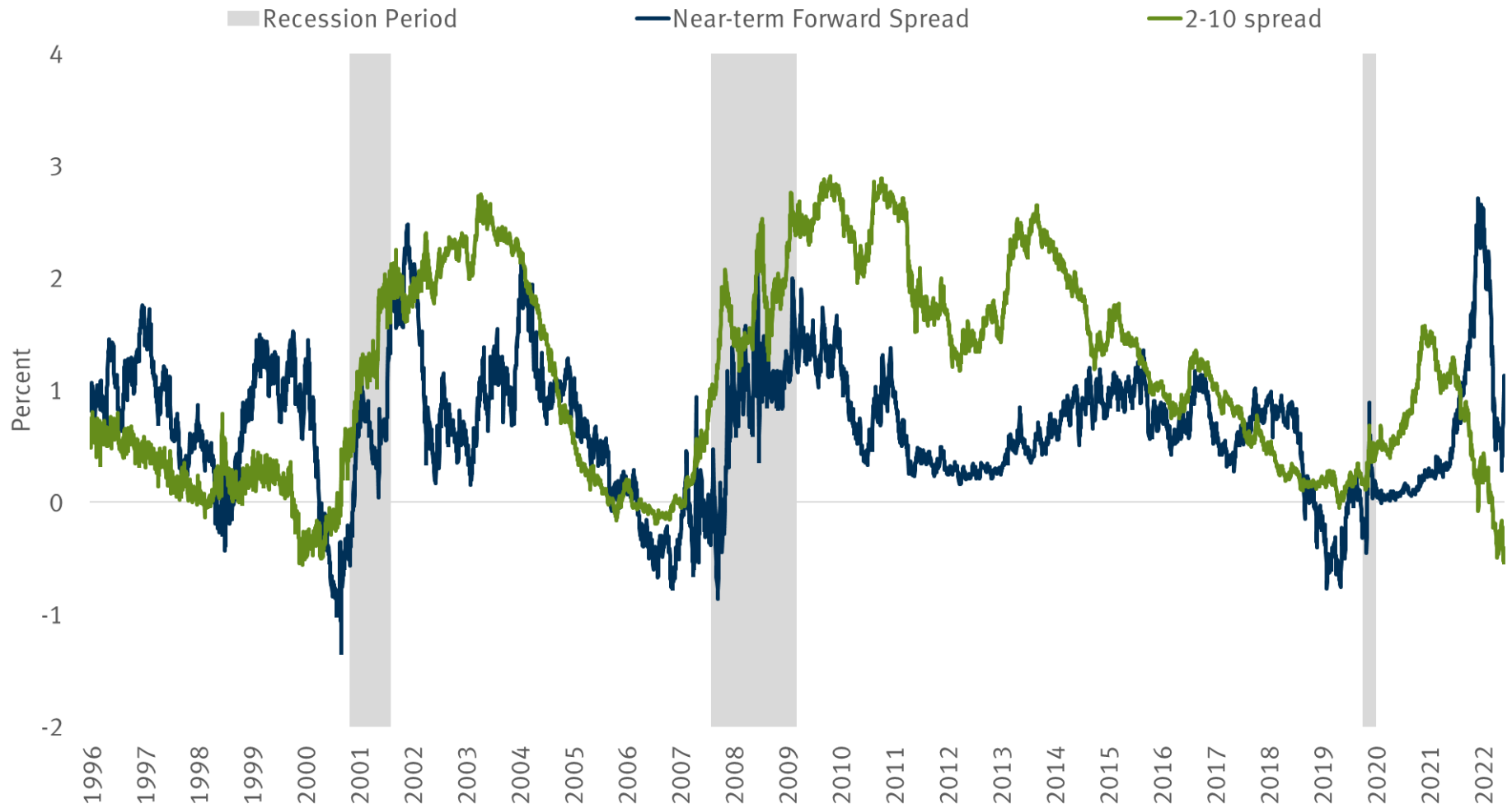
*Based on Stifel sell-side Economics department estimates. **Percent change from fourth quarter to fourth quarter one year ago.

Source: Stifel Investment Strategy data via Bloomberg, as of October 3, 2022. Federal Reserve estimates are as of September 21, 2022. Figures in grey areas under “Consensus Estimates” represent reported results.

Recession-Recovery Dashboard

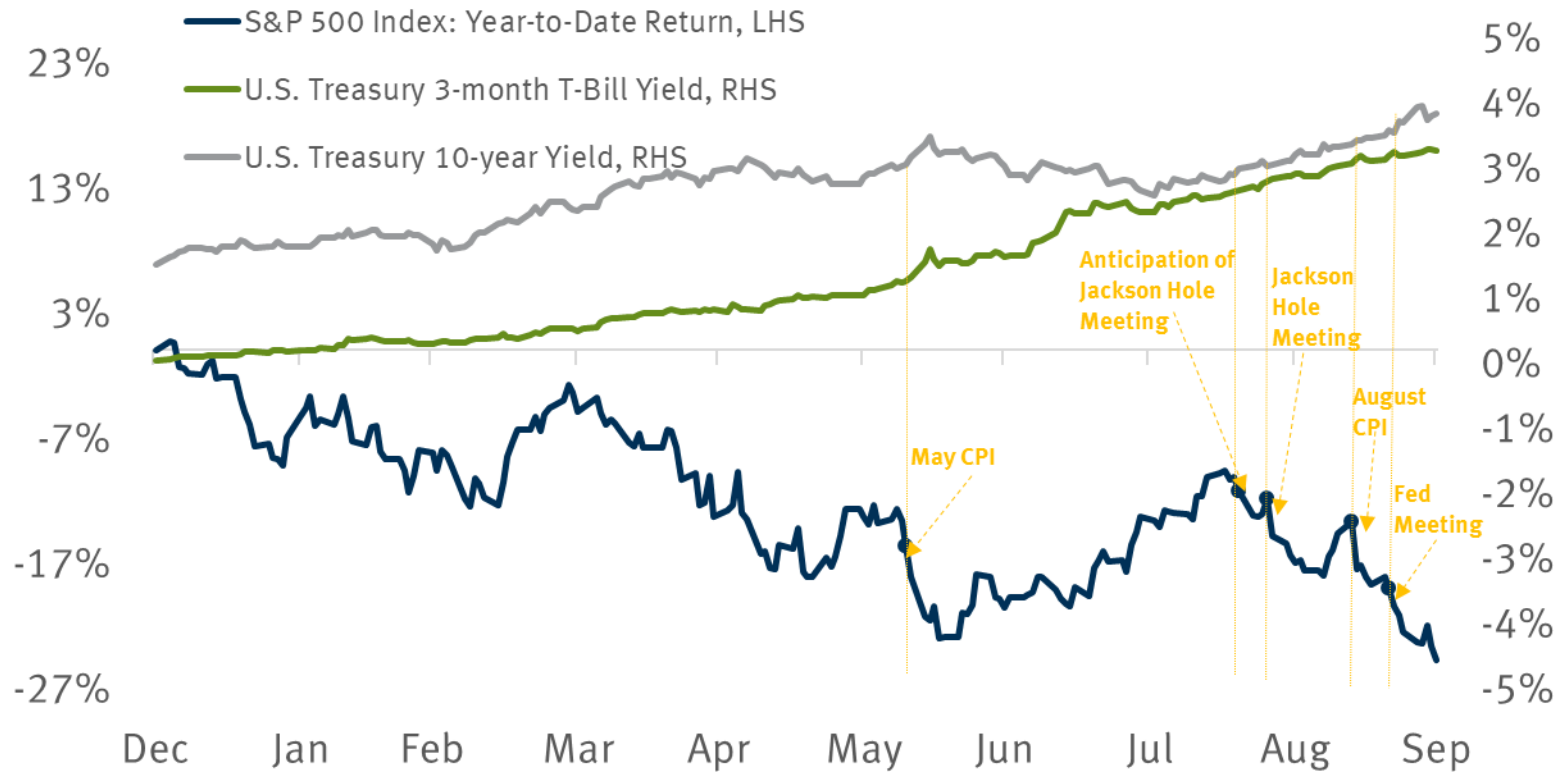


- Flatter **yield curve** indicates increased recession risk.
- **Credit spreads** have stabilized but remain close to historic average levels.
- **Money supply** growth has normalized on backdrop of continued Fed's balance sheet reduction.
- **Wage growth is** contributing to inflationary pressures.
- **Commodity** prices have eased but are still above our neutrality levels.
- With the Fed being laser focused on **inflation** by aggressively tightening monetary policy, the probability of recession has gone up.
- **Housing starts** have stalled on higher costs, chain supply issues, and weak builder confidence.
- **Jobless claims** have rolled-over on a solid labor market.
- Growth in **retail** sector is positive despite inflationary pressures.
- More people have been **quitting** jobs as leverage has shifted from employers to employees.
- **ISM Manufacturing New Orders** have just moved into moderate expansion after declining.
- **Profit margins** remain historically high but risks are meaningful due to price pressures.
- **Truck shipments** indicate growth is slowing down.



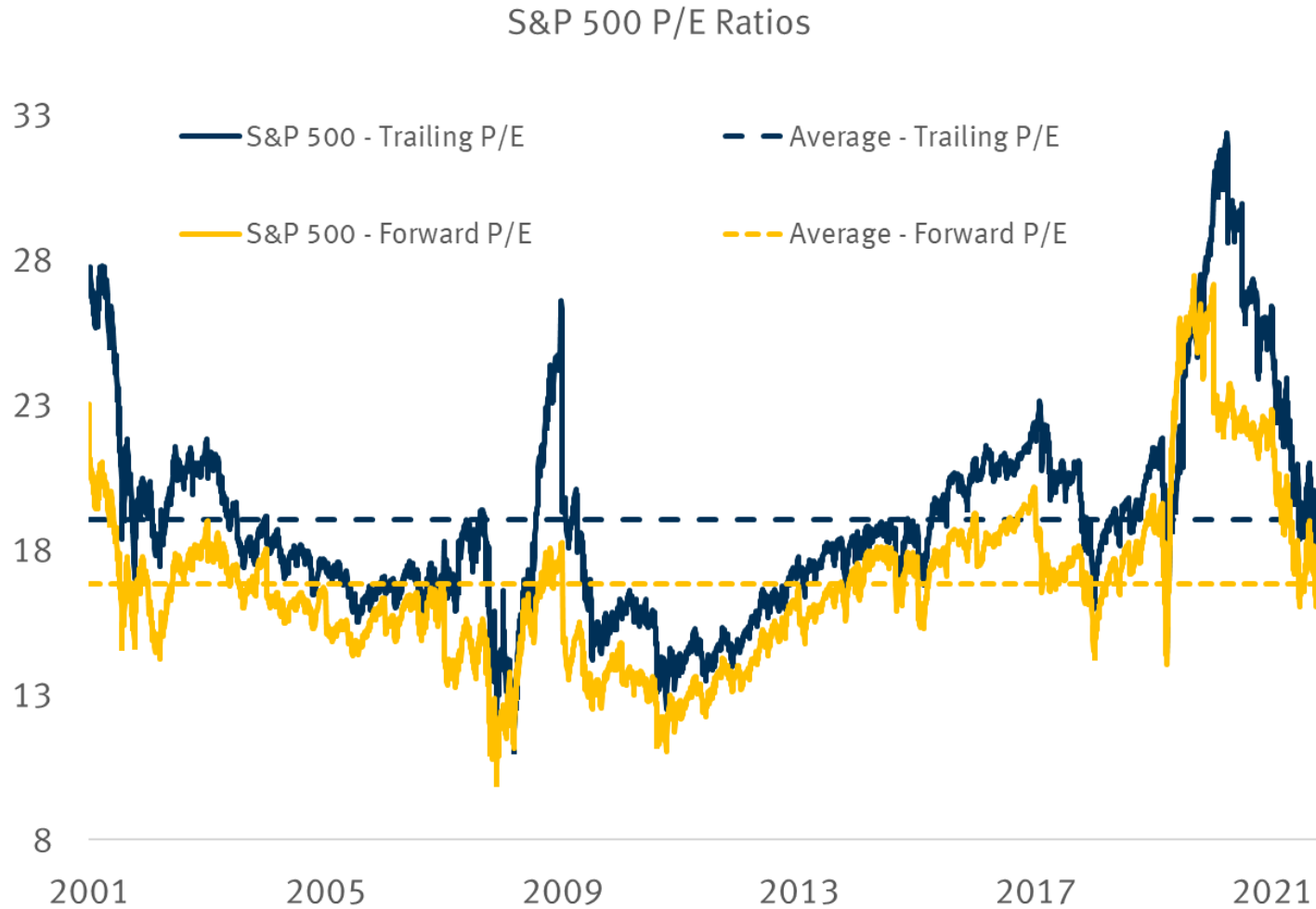
| EARLY Acceleration in economic growth | MID Positive, but moderating growth | LATE Growth rate slows to trend or below-trend | RECESSION Growth contracts |
|---|--|--|----------------------------------|
| Lower consumer spending | Recovering consumer spending | Strong consumer spending | Falling consumer spending |
| Credit creation low | Credit creation rising | Credit creation rising faster | Credit creation declining |
| Company profits recovering | Company profits peaking | Company profits under pressure | Company profits contracting |
| Fiscal/monetary policy accommodative | Fiscal/monetary policy shifting to neutral | Fiscal/monetary policy contractionary | Fiscal/monetary policy easing |

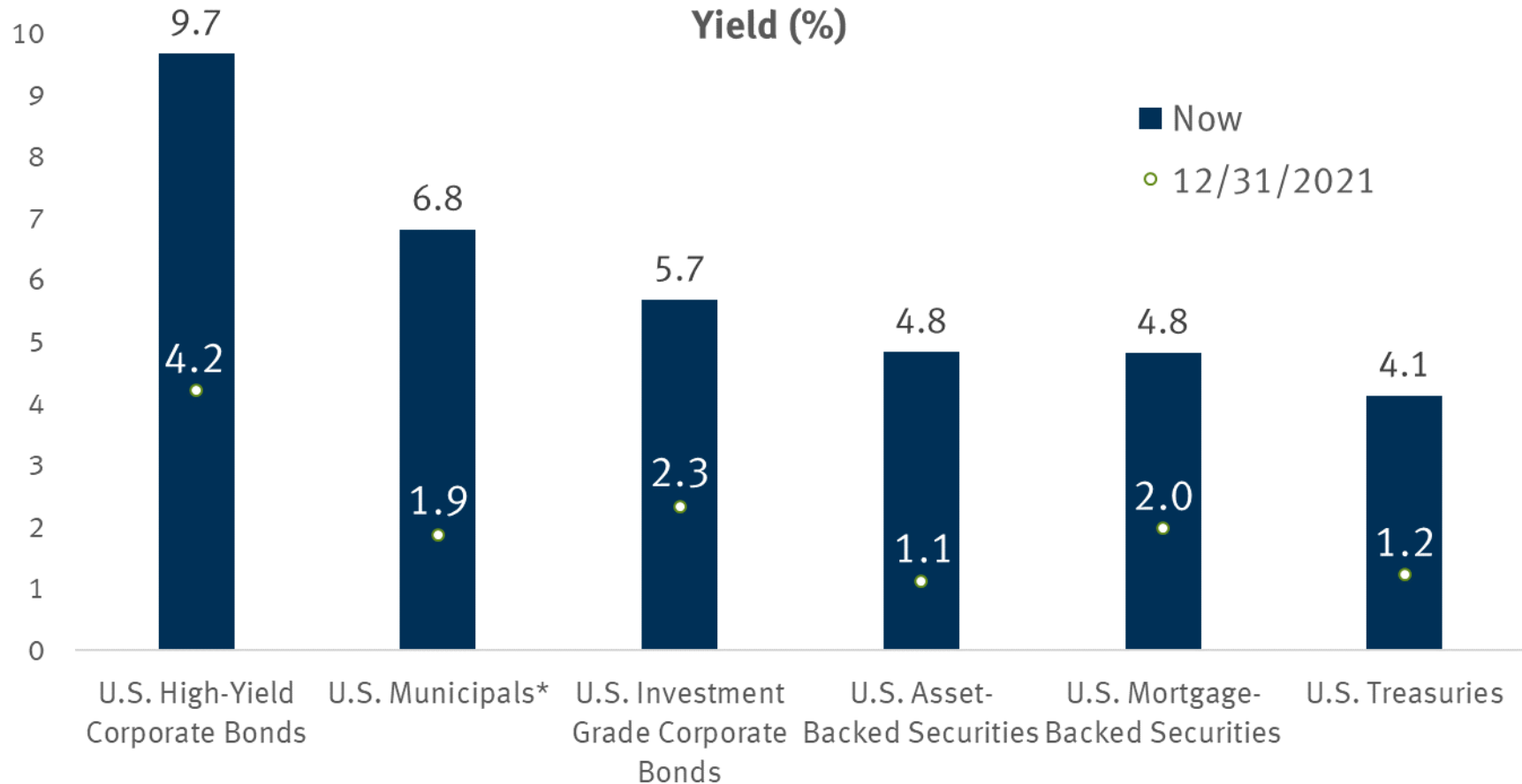




Many companies citing supply chain, inflation, and recession



Read: Risks to the Stock Market

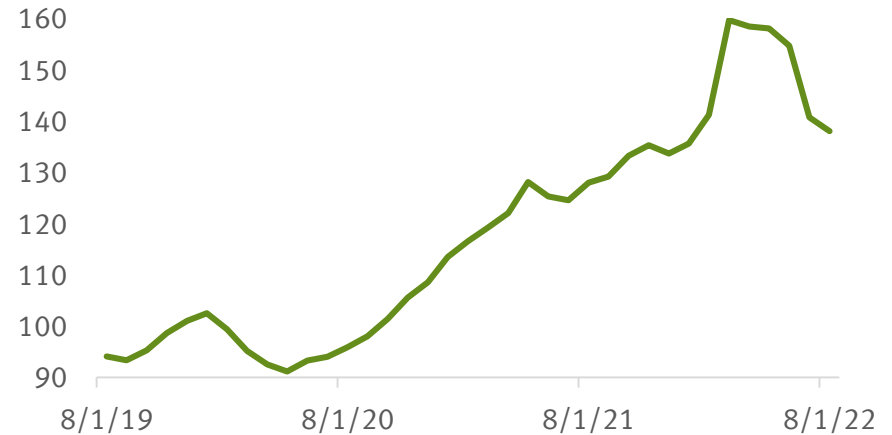


Market Sight/Lines - Exploring the Data: Inflation May Be Cooling

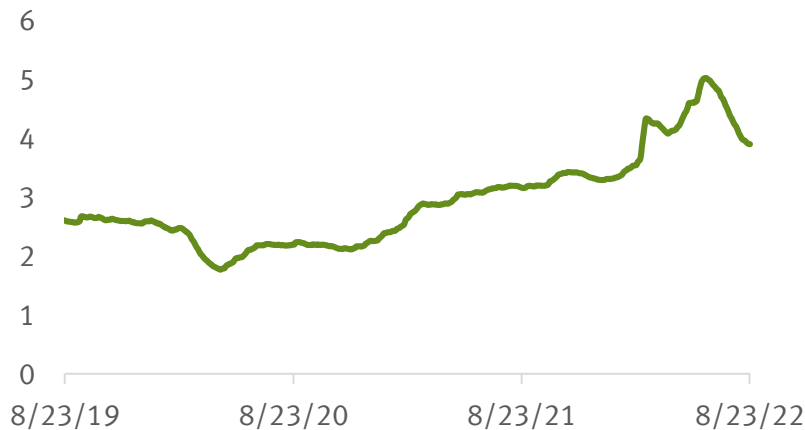
Brent Crude Oil (\$/bbl)



FAO Food Price Index



Average Gas Price (\$/gallon)



Consumer Price Index

| | CPI | | Core CPI | |
|------------|---------|------------|----------|------------|
| | Monthly | Annualized | Monthly | Annualized |
| 2020 | 0.11% | 1.29% | 0.13% | 1.60% |
| 2021 | 0.57% | 7.10% | 0.45% | 5.48% |
| 1H22 | 0.89% | 11.16% | 0.55% | 6.85% |
| July '22 | 0.00% | 0.00% | 0.30% | 3.66% |
| August '22 | 0.10% | 1.21% | 0.60% | 7.44% |

Investors: Breakeven Inflation Rates

2.24%
1-Year

2.33%
5-Year

2.24%
10-Year

2.15%
*5-year, 5-year
forward*

Consumers: Surveys

4.70%

*University of Michigan
1-year*

2.70%

*University of
Michigan 5-10
year*

6.80%

Conference Board 1-year

Fed's Dual Mandate

Price Stability: 2%

- Wage pressures subside
- Food/shelter/core goods prices ease
- Supply chain pressures ease
- Inflation expectations fall towards 2%
- Monthly CPI trends lower
- Monthly PCE trends lower

Maximum Employment

- Job quits slow
- Initial jobless claims rise
- Unemployment to job openings ratio declines
- Unemployment above 4.4%
- Deep recession
- Severe financial conditions

SEPTEMBER

| | |
|-------|---------------------------|
| 2 | Employment |
| 13/14 | Inflation |
| 15 | Retail Sales |
| 16 | Consumer Sentiment |
| 20/21 | Housing |
| 21 | Fed Policy Decision |
| 21 | FOMC Economic Projections |

OCTOBER

| | |
|-------|--|
| 7 | Employment |
| 12 | Federal Open Market Committee (FOMC) Minutes |
| 13/14 | Inflation |
| 14 | Retail Sales |
| 14 | Consumer Sentiment |
| 19/20 | Housing |
| 27 | 3rd Quarter GDP (Adv Est.) |

OTHER IMPORTANT TOPICS

- Russia-Ukraine War
- China-Taiwan Tensions
- Progression of Earnings Forecasts
- 3rd Quarter Earnings Season
- Progression of PMI measures
- Business and consumer sentiment
- Global Inflation
- Global Central Bank Policy

NOVEMBER

| | |
|-------|---------------------|
| 2 | Fed Policy Decision |
| 4 | Employment |
| 8 | Mid Term Elections |
| 10 | CPI/Core CPI |
| 11 | Consumer Sentiment |
| 15 | PPI/Core PPI |
| 16 | Retail Sales |
| 17/18 | Housing |
| 23 | FOMC Minutes |

DECEMBER

| | |
|-------|---------------------------|
| 2 | Employment |
| 9 | Consumer Sentiment |
| 9/13 | Inflation |
| 14 | Fed Policy Decision |
| 14 | FOMC Economic Projections |
| 15 | Retail Sales |
| 20/21 | Housing |



INDEX DESCRIPTIONS CONTINUED

U.S. Corp IG Bonds is represented by the Bloomberg Barclays U.S. Corporate Bond Index, comprised of the investment grade, fixed-rate, taxable corporate bond market.

High-Yield Bonds is represented by the Bloomberg Barclays U.S. Corporate High Yield Bond Index, comprised of U.S. dollar-denominated high-yield, fixed-rate corporate bond market securities.

U.S. LC (Large Cap) equities is represented by Russell 1000 Index, comprised of 1,000 of the largest U.S. securities based on a combination of their market cap and current index membership.

U.S. SC (Small Cap) equities is represented by the Russell 2000 Index, comprised of 2,000 of the smallest U.S. securities based on a combination of their market cap and current index membership.

Dev International Equities is represented by the MSCI EAFE Index, comprised of equity securities that belong to markets outside of the U.S. and Canada.

EM Equities is represented by the MSCI EM Index, comprised of equity securities that belong to emerging markets.

Moderate Bench stands for moderate benchmark portfolio return, which is a blended portfolio of stocks (60% weight, represented by MSCI AC World Index) and bonds (40% weight, represented by Bloomberg Barclays U.S. Agg Gov/Credit).

MSCI AC World Index is comprised of equity securities belonging to 23 developed markets and 24 emerging markets countries.

Bloomberg U.S. Government/Credit Bond Index is comprised of investment-grade, dollar-denominated, fixed-rate Treasuries, government-related, and corporate securities.

KBW Restoration Index is composed of 13 high-frequency economic indicators. These indicators include those with longer histories (initial jobless claims, MBA mortgage applications, and steel production) along with newly developed gauges tracking mobility, dining reservations, and airport traffic, among others. KBW set each of the 13 indicators to 100 as of the end of February 2020, the official end of the longest economic cycle in U.S. history, and update the Index each week.

Indices are unmanaged, do not reflect fees and expenses, and are not available for direct investment.

DISCLOSURES

Past performance does not guarantee future results. Investing involves risk, including the possible loss of principal. Asset allocation and diversification do not ensure a profit or protection against loss.

Alternative Investments or Non-Traditional Assets – Alternative investments may include, but are not limited to: Real Estate Investment Trusts (REITs), Commodities, Futures, Hedge Funds, Venture Capital, Limited Partnerships, etc.

Real Estate – When investing in real estate companies, property values can fall due to environmental, economic, or other reasons, and changes in interest rates can negatively impact the performance.

Commodities and Futures – The risk of loss in trading commodities and futures can be substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. The high degree of leverage that is often obtainable in commodity trading can work against you as well as for you. The use of leverage can lead to large losses as well as gains.



DISCLOSURES CONTINUED

Hedge Funds – Investors should be aware that hedge funds often engage in leverage, short-selling, arbitrage, hedging, derivatives, and other speculative investment practices that may increase investment loss. Hedge funds can be highly illiquid, are not required to provide periodic pricing or valuation information to investors, and often charge high fees that can erode performance. Additionally, they may involve complex tax structures and delays in distributing tax information. While hedge funds may appear similar to mutual funds, they are not necessarily subject to the same regulatory requirements as mutual funds.

Venture Capital – Venture capital investments involve substantial risks. The risks associated with investing in companies in the start-up or expansion stages of development are greater than those of companies in later stages, because the companies' business concepts generally are unproven and the companies have little or no track record.

Limited Partnerships – Generally, limited partnership investments are suitable only for a narrow class of relatively sophisticated investors. Limited partnership investments may be speculative in nature and be subject to resale restrictions or illiquidity. An investment is appropriate only for investors who have the capacity to absorb a loss of some or all of their investment.

Bonds – When investing in bonds, it is important to note that as interest rates rise, bond prices will fall. High-yield bonds have greater credit risk than higher quality bonds.

Duration – Duration is a measure of the sensitivity of the price – the value of principal – of a fixed income investment to a change in interest rates. Duration is expressed as a number of years.

Standard Deviation – Standard deviation is a measure of the dispersion of a set of data from its mean. It is calculated as the square root of variance by determining the variation between each data point relative to the mean. If the data points are further from the mean, there is higher deviation within the data set.

International and Emerging Markets – There are special considerations associated with international investing, including the risk of currency fluctuations and political and economic events. Investing in emerging markets may involve greater risk and volatility than investing in more developed countries.

Private Equity – Private equity funds are not appropriate for all investors. Investors should be aware that private equity funds may contain speculative investment practices that can lead to a loss of the entire investment. Private equity funds may invest in entities in which no secondary market exists and, as such, may be highly illiquid. The funds are not required to provide periodic pricing or valuation information to investors and often charge high fees that can erode performance. Additionally, they may involve complex tax structures and delays in distributing tax information.

Short Positions – The investor should note that when a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker will demand more collateral and the manager might have to close out that short position at an inopportune time to limit any further losses.

Small Company Securities – Small company securities are typically more volatile and carry additional risks, since smaller companies generally are not as well established as larger companies.

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