

# STIFEL

## at a glance

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri.

Through several wholly owned subsidiaries, we serve individuals, professional money managers, corporations, and municipalities throughout North America and in Europe, offering:

- Private client services, including wealth management and financial planning;
- Institutional equity and fixed income sales, trading and research, and municipal finance;
- Investment banking services, including mergers and acquisitions, public offerings, and private placements; and
- Banking, lending, and trust services for individuals, companies, and the innovation community.

### HISTORY

Founded in  
**1890**

### EQUITY CAPITAL

**\$6 billion**  
as of December 31, 2025

### ASSOCIATES

The firm has more than  
**9,000**  
associates

### OWNERSHIP

Stifel Financial Corp. is listed  
on the New York Stock Exchange  
under the ticker symbol SF

**NET  
REVENUES**  
**\$5.5 billion**  
in 2025

### SENIOR EXECUTIVES

**Ronald Kruszewski**  
*Chairman and Chief Executive Officer*

**James Zemlyak**  
*President*



## OUR SUBSIDIARIES

### Stifel, Nicolaus & Company, Incorporated

Our principal subsidiary; one of the nation's leading full-service retail and institutional wealth management and investment banking firms

### Keefe, Bruyette & Woods, Inc.

A full-service boutique investment bank and broker-dealer specializing in the financial services sector

### Stifel Bancorp, Inc.

The holding company for Stifel Bank and Stifel Bank & Trust, our retail and commercial banks, and Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A., our trust companies

### Stifel Nicolaus Europe Limited

Our European subsidiary, based in London, Paris, and Frankfurt, with offices in France, Germany, Switzerland, Sweden, and The Netherlands

### Stifel Canada

Our Canadian subsidiary, with offices in Montreal and Toronto

### Asset Management Firms

- 1919 Investment Counsel, LLC
- EquityCompass Investment Management, LLC
- Washington Crossing Advisors, LLC

### Stifel Capital Management

- North Atlantic Capital
- 501 North Growth Equity

*This is not a comprehensive list of subsidiaries.*

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## STIFEL BANK

**\$32 billion**

in banking assets

**\$8 billion**

in trust assets under advisement

## PRIVATE CLIENT GROUP

More than

**\$552 billion**

in assets under management

## RESEARCH

**90+** analysts  
across 12 sectors

More than **1,600**  
global stocks  
under coverage

Largest provider of  
**U.S. small cap coverage**

## ASSET MANAGEMENT

**\$32 billion**

in assets under management

**\$15 billion**

in assets under advisement

**SCM**  
Stifel Capital Management

**19/19** INVESTMENT  
COUNSEL  
Complexity to Clarity

**EquityCompass**



**NORTH  
ATLANTIC  
CAPITAL**  
A Stifel Company

**WASHINGTON  
CROSSING  
ADVISORS**

## INVESTMENT BANKING

More than **750**  
investment banking professionals  
in **eight** industry groups and  
**seven** product and service groups

Since 2012

**No. 1**

among middle-market firms in  
total number of M&A transactions  
under \$1 billion

Since 2010

**No. 1** in total number  
of equity transactions  
under \$1 billion market cap

Since 2005

**No. 3**

in total number of managed  
venture capital-backed IPOs

International Financing Review's  
Mid-Market Equity House of the Year  
2023, 2021, 2017, 2015, 2013

*Data is as of December 31, 2025, except where noted. Certain data herein includes transactions completed by companies acquired by or affiliated with Stifel Financial Corp. The number of financial advisors also includes Stifel Independent Advisors, LLC, a Stifel affiliate. Investment banking rankings and data are according to Dealogic as of December 31, 2025. M&A analytics are as of December 31, 2025. Equity transactions include rank-eligible SEC registered IPOs and follow-on offerings and include demutualizations. Research includes Keefe, Bruyette & Woods, a Stifel affiliate, and other firms acquired by Stifel and is as of December 31, 2025. References to Stifel may apply to parent company Stifel Financial Corp. or any of its wholly owned subsidiaries, including Stifel, Nicolaus & Company, Incorporated.*

America's No. 1 municipal bond underwriter for 12 consecutive years

## PUBLIC FINANCE

**No. 1** by Number of Issues and Par Amount in:  
Managed Financings <\$25 Million, Multifamily Housing

**No. 1** by Number of Issues in:  
K-12

**No. 1** by Par Amount in:  
Bank Qualified, Tax Increment Financing

Source: SDC, negotiated municipal bond issues